

# Ashish Kabra

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## Education

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- 2018      PhD, Technology and Operations Management, INSEAD  
 Committee: Prof. Karan Girotra (Chair), Prof. Elena Belavina, Prof. Serguei Netessine
- 2009      B.E. (with distinction) in Computer Science, Birla Institute of Technology and Science (BITS),  
 Pilani, India

## Research Interests

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Empirical Operations Management, Structural estimation, Peer-to-Peer Marketplaces, Smart Mobility, Environmental Sustainability.

## Refereed Publications

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Belavina E., K. Girotra and A. Kabra, "Online Grocery Retail: Revenue Models and Environmental Impact", *Management Science*, June 2017.

Kabra A., E. Belavina and K. Girotra, "Bike-Share Systems: Accessibility and Availability", *Management Science*, 2019.

First Place, MSOM Best Student Paper Competition 2015  
 Second Place, POMS Best Student Paper Award in Sustainability 2015  
 Third Place, IBM Best Student Paper Award in Service Science 2016  
 Accepted at MSOM Sustainable OM SIG, 2016

## Other Publications

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Kabra A., E. Belavina and K. Girotra, "Bike-Share Systems". In "Environmentally Responsible Supply Chains", Atalay Atas, editor, chapter 8, Springer, 2016, p 127-142.

## Working Papers

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Kabra A., E. Belavina and K. Girotra, "The Efficacy of Incentives in Scaling Marketplaces"

## Awards

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- 2019 Meritorious Service Award, MSOM Journal.
- 2016 Third Place, IBM Best Student Paper Award in Service Science.
- 2015 First place, MSOM Best Student Paper Award.
- 2015 Second Place, POMS Best Student Paper Award in Sustainability.
- 2015 Part of Winning Team, Hack4Insead, a data mining competition at INSEAD.
- 2004-05 In top 30 (11th) at Indian National Mathematics Olympiad (INMO).
- 2005 In top 50 at Indian National Physics Olympiad (INPhO).
- 2003 Awarded NCERT scholarship after being selected among 0.05% students in India in National Talent Search Examination.

## Selected Presentations

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- 2018 The Fifth Elephant Conference, Bengaluru, India (Featured Speaker), POMS Annual Meeting, Houston, INFORMS Pricing and Revenue Management Conference, Toronto, INFORMS Annual Meeting
- 2017 University of California - Berkeley, Columbia University, University of California - Los Angeles, Duke University, London School of Business, University of Michigan - Ann Arbor, University of Virginia - Charlottesville, Emory University, University of Wisconsin - Madison, University of North Carolina - Chapel Hill, Boston College, Indian School of Business, INFORMS Annual Meeting - Houston
- 2016 INFORMS Annual Meeting - Nashville, University of Maryland-College Park, Indiana University, University of Illinois - Urbana Champaign
- 2015 Georgia Institute of Technology, MSOM Sustainable OM Special Interest Group - Toronto , MSOM - Toronto, INFORMS Annual Meeting - Philadelphia
- 2014 INFORMS Annual Meeting - San Fransisco, 31st Sustainability Executive Roundtable, INSEAD, France, POMS-ISB, Hyderabad, India
- 2013 INFORMS Annual Meeting- Minneapolis, MSOM - Fontainebleau, France

## Teaching

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- 2018 Data, Models and Decisions, for the Robert H. Smith School of Business MBA Program (~150 students)
- 2015 Assisted MBA elective *Identifying New Business Opportunities* at INSEAD.
- 2012 Co-taught PhD Mathematics for incoming class of PhD students at INSEAD.
- 2012 Assisted Microeconomics PhD course at INSEAD.

## Professional Service

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Reviewer for *Management Science*, *Manufacturing & Service Operations Management*, *Production and Operations Management*, *IIE Transactions*, *Research Grants Council of Hong Kong*

## Professional Experience/Internships

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2018-Present	Assistant Professor, Business Analytics, Robert H. Smith School of Business, University of Maryland - College Park
2017-2018	Lecturer, Business Analytics, Robert H. Smith School of Business, University of Maryland - College Park
2014-15	Data Science Consultant, Easy Taxi, Singapore
2009–11	Product Developer, Bravo Lucy Technologies Pvt. Ltd., India ( <i>A supply chain analytics startup</i> )
2009 (Jun-Nov)	Software Developer, Adobe Systems, India
2009 (Jan-Jun)	Research Intern, Computational Research Laboratories, India.
2008 (May-Jul)	Research Intern, Chennai Mathematical Institute, India ( <i>Advisor: Prof. Samir Datta</i> )

## Workshops

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2014 (Jan-Feb)	Zurich Initiative for Computational Economics, University of Zurich
2012 (Jun-Jul)	PhD Summer Academy, MIT-Zaragoza International Logistics Program