

Pitch Dingman Competition: Prep Series

Business for Good: Making Impact with your Company

Friday, Oct 23 @ 1:30 - 2:30pm

Zoom

[RSVP here.](#)

Can business make money AND positive impact in the world? (Spoiler alert: the answer's YES.) Hear from Martin Mayorga, founder and CEO of [Mayorga Organics](#), describe how he's built a profitable and impactful company working to eliminate systemic poverty in Latin America through responsible trade of artisanal organic foods. You, too, can build a successful company inspired by your fearless ideas for change.

Hosted by the Dingman crew and our CSVc friends, this interactive workshop kicks off a series of opportunities to prepare you and your ventures for making a winning application for the \$65,000 of seed funding at the [Pitch Dingman Competition](#)! You are very welcome to join even if you do not intend to compete or are not working on a venture. Applications open to UMD students on January 12.

Size up the Market

Friday, Oct 30 @ 1:30 - 2:30pm

Zoom

[RSVP here.](#)

How many people can your venture idea really reach? Who exactly could and should be included in your market? Join DataTribe's Chief Customer Officer and UMD adjunct professor, Maurice Boissiere, for this exciting dive into sizing up your market. Understanding your market size and composition is hugely important in building a successful venture (and an often overlooked portion of the Pitch Dingman Competition application); hone your competitive edge or just brush up on your market skills at this discussion!

[Pitch Dingman Competition](#) applications open to UMD students on January 12.

How do I do this Pitch Dingman application? + Aurora Tights Case Study

Friday, Nov 6 @ 1:30 - 2:30pm

Zoom

[RSVP here.](#)

Curious about applying to Pitch Dingman Competition and want to get a head start on preparing your application? In this workshop, we'll dive into the application questions (which aren't even available to the public yet) and ways to put your best foot forward towards securing that \$30,000

grand prize in seed funding. We will also be taking a look at former Grand Prize Winner, Aurora Tights, and what gave this great company its competitive edge. Bring a notebook and let's make your venture stand out!

[Pitch Dingman Competition](#) applications open to UMD students on January 12.

Killer Pitch Workshop & Practice

Friday, Nov 20 via Zoom

Workshop 1:30pm

Practice 2:00 - 3:00pm

[RSVP here.](#)

Are you considering applying for the [Pitch Dingman Competition](#) in January and need to up your pitchin' game? Join Lottie and the Dingman Team for a workshop on the components of a killer pitch in this special edition of Dingman Pitch Practice. Hang around after to practice your new skills and give feedback to your peers! Pitch Practice is very interactive, so bring along an elevator pitch or pitch deck (max 5 min) that you are working on. Incomplete pitches are encouraged as well, and students from any school across campus are welcome.

How do I do this Pitch Dingman application? + Hydraze Case Study

Friday, Dec 4 @ 1:30 - 2:30pm

Zoom

[RSVP here.](#)

Last chance to get an inside edge on your Pitch Dingman Competition application this semester! In this workshop, we'll dive into the application questions (which aren't available to the public yet) and ways to put your best foot forward towards securing that \$30,000 grand prize in seed funding. We will also be taking a look at last year's Grand Prize Winner, Hydraze, and what gave this great company its competitive edge. Bring a notebook and let's make your venture stand out!

[Pitch Dingman Competition](#) applications open to UMD students on January 12.