



ROBERT H. SMITH
SCHOOL OF BUSINESS



THE UNIVERSITIES AT
SHADYGROVE

Robert H. Smith School of Business Majors offered at the Universities at Shady Grove

Accounting Major

First Term, Year 3		
BMGT 310 Intern Accounting I	3	ACCT
BMGT 340 Business Finance	3	BMGT
BMGT 350 Intro to Marketing	3	BMGT
BMGT 364 Mgt / Org Theory	3	BMGT
ECON 330, 305 or 306 Economics	3	BMGT
BMGT 367 Career Strategies	1	BMGT

Second Term, Year 3		
BMGT 311 Intern Accounting II	3	ACCT
BMGT 321 Managerial Accounting	3	ACCT
ENGL 394 Business Writing	3	PW
BMGT 360 Human Resource Mgt	3	UL
Approved Advanced Study*	3	Adv Stu

First Term, Year 4		
BMGT 323 Taxation of Individuals	3	ACCT
BMGT 326 Accounting Systems	3	ACCT
BMGT 380 Business Law I	3	BMGT
ECON 340 International Economics	3	UL
Elective**	3	LL/UL

Second Term, Year 4		
BMGT 424 Advanced Accounting	3	ACCT
BMGT 411 Ethics & Prof. in Accounting	3	ACCT
BMGT 422 Auditing Theory/Practice	3	ACCT
BMGT 495 Business Policies	3	BMGT
BMGT 446 International Finance	3	UL

General Business Major

First Term, Year 3		
BMGT 340 Business Finance	3	BMGT
BMGT 350 Intro to Marketing	3	BMGT
BMGT 364 Mngt / Org Theory	3	BMGT
ECON 330, 305 or 306 Economics	3	BMGT
ENGL 394 Business Writing	3	PW
BMGT 367 Career Strategies	1	BMGT

Second Term, Year 3		
BMGT 360 Human Resource Mgt	3	GB
BMGT 392 Intro Int'l Bus Mgt	3	UL
BMGT 372 Intro Logistics Mgt	3	GB
BMGT450 Integrated Mkt Comm	3	GB
Approved Advanced Study*	3	Adv Stu

First Term, Year 4		
BMGT 321 Managerial Accounting	3	GB
BMGT 454 Int'l Marketing	3	UL
BMGT 380 Business Law I	3	BMGT
ECON 340 International Economics	3	BMGT
Elective**	3	LL/UL

Second Term, Year 4		
BMGT 482 Business & Gov't.	3	GB
BMGT 332/385 Op. Res. Mgt. Decisions/Production Mgt.	3	GB
BMGT 495 Business Policies	3	BMGT
BMGT 446 International Finance	3	UL
BMGT 451 Consumer Analysis	3	UL

IB & Marketing Curriculum/Sequence on reverse side

Robert H. Smith School of Business Majors offered at the Universities at Shady Grove

General Business with a Specialization in International Business Major

First Term, Year 3		
BMGT 340 Business Finance	3	BMGT
BMGT 350 Intro to Marketing	3	BMGT
BMGT 364 Mgt/Org Theory	3	BMGT
ECON 330, 305 or 306 Economics	3	BMGT
ENGL 394 Business Writing	3	PW
BMGT 367 Career Strategies	1	BMGT

Second Term, Year 3		
BMGT 392 Intro Int'l Bus Mgt	3	IB
BMGT 372 Intro Logistics Mgt	3	IB
BMGT 450 Integrated Mkt Comm	3	IB
Approved Advanced Study*	3	Adv Stu
BMGT 360 Human Resource Mgt	3	UL

First Term, Year 4		
BMGT 321 Managerial Accounting	3	UL
BMGT 454 Int'l Marketing	3	IB
BMGT 380 Business Law I	3	BMGT
ECON 340 International Economics	3	BMGT
Elective**	3	LL/UL

Second Term, Year 4		
BMGT 477 Int'l Logistics/Trans Mgt	3	IB
BMGT 482 Business & Gov't.	3	UL
BMGT 495 Business Policies	3	BMGT
BMGT 446 International Finance	3	IB
BMGT 451 Consumer Analysis	3	UL

Marketing Major

First Term, Year 3		
BMGT 350 Intro to Marketing	3	BMGT
ECON 330, 305, or 306 Economics	3	BMGT
BMGT 340 Business Finance	3	BMGT
BMGT 364 Mgt/Org Theory	3	BMGT
ENGL 394 Business Writing	3	PW
BMGT 367 Career Strategies	1	BMGT

Second Term, Year 3		
BMGT 451 Consumer Analysis	3	MKT
BMGT 372 Intro Logistics Mgt	3	MKT
Approved Advanced Study*	3	Adv Stu
BMGT 392 Intro Int'l Bus Mgt	3	UL
BMGT 360 Human Resource Mgt	3	UL

First Term, Year 4		
BMGT 452 Mktg Research Methods	3	MKT
BMGT 454 Int'l Marketing	3	MKT
BMGT 380 Business Law I	3	BMGT
ECON 340 International Economics	3	BMGT
Elective**	3	LL/UL

Second Term, Year 4		
BMGT 457 Mktg Policies/Strategies	3	MKT
BMGT 450 Integrated Mkt Comm	3	MKT
BMGT 332/385 Op. Res. Mgt. Decisions/Production Mgt.	3	UL
BMGT 495 Business Policies	3	BMGT
BMGT 482 Business & Gov't.	3	UL

Courses are subject to change. Please visit the Smith School @ USG web site at <http://www.rhsmith.umd.edu/undergrad/ShadyGroveCourseGuides.htm> for updated requirements.

BMGT=Smith School/College requirement
IB, MKT, GB, ACCT=Major requirement
UL=Upper Level Elective; any approved course at 300 or 400 level
***Adv Stu**=Advanced Study; 300 or 400 level Non-BMGT, Non-ECON, this is a univ. requirement
****Elective**=Any level elective; for students that need to earn 60 credits @ a 4-year school
PW=Professional Writing; this is a univ. requirement.