PhD PROGRAM

THE UNIVERSITY OF MARYLAND
ROBERT H. SMITH SCHOOL OF BUSINESS
Welcome to the PhD program at the Robert H. Smith School of Business. We are a collaborative, research-oriented community of scholars with the breadth of business knowledge to help launch your career as an academic leader. Students in our full-time program benefit from a diverse, world-class experience, and continue to collaborate with faculty on relevant groundbreaking research long after graduation.

We inspire contributions to the discovery and dissemination of scientific knowledge through careers in research and teaching at top universities around the world.

Apply today.
rhsmith.umd.edu/doctoral
Academically rigorous and highly selective
In today’s global business economy, the call for quality faculty researchers and educators at business schools continues to rise. Our curriculum is designed to ensure student readiness through training in the latest research methods and requisite related knowledge.

Globally diverse
Smith students represent a wide variety of professional experiences, nationalities and ethnicities.

State-of-the-art
Students work in facilities equipped with personal carrels and computers and have access to team study rooms and a fully operational office. In addition, our Netcentric and Behavioral labs are dedicated to collecting data.

Study at one of the premier PhD programs in the world.
Research intensive
Collaborative working relationships between our faculty and our doctoral students are a hallmark of the program. Throughout their time here, students work on joint research projects with faculty. They regularly present papers at academic conferences and many publish in top academic journals.

In demand
Over the past five years, 86 percent of our graduates accepted positions as tenure track assistant professors at accredited universities and 14 percent accepted research-related positions in either private or government organizations.

ASSOCIATION OF DOCTORAL STUDENTS
Smith is proud to support the Association of Doctoral Students (ADS), a united student organization unique to the Smith PhD experience. ADS exists to enhance the lives of doctoral students and provide additional opportunities to integrate with faculty, strengthening the relationships necessary for the highest levels of quality research.

Dr. Ritu Agarwal
Professor, Decision, Operations & Information Technologies
Research that interests you.

ACCOUNTING AND INFORMATION ASSURANCE
Offers creative and motivated students the opportunity to push the boundaries of traditional accounting research with a variety of research seminars in empirical accounting and accounting theory.

FINANCE
Provides the rigorous training required to succeed at the highest levels of theoretical and empirical research. Our finance faculty are on the cutting edge of financial theory and practice.

INFORMATION SYSTEMS
Focuses on the role of information systems within the broad topics of economics, behavioral and social issues, marketing and healthcare.

MANAGERIAL ECONOMICS
Trains future scholars to analyze individual, firm and government decision making by combining the empirical methods of economics with a more diverse set of conceptual perspectives.

MARKETING
Conducts research ranging from highly quantitative models of market behavior to experimental studies of consumer behavior and decision making.

Please note that the various areas of concentration have some differences in their respective requirements. For a listing of current research topics, visit rhsmith.umd.edu/doctoral.
OPERATIONS MANAGEMENT AND MANAGEMENT SCIENCE
Comprised of both analytical and empirical research to aid managerial decision making in the design and management of an organization’s systems and processes.

ORGANIZATIONAL BEHAVIOR AND HUMAN RESOURCE MANAGEMENT
Explores the behaviors of individuals and groups within organizations and investigates how to enhance human capital to achieve organizational goals.

STRATEGIC MANAGEMENT AND ENTREPRENEURSHIP
Examines the creation, growth, transformation and performance of firms and industries, including the effectiveness of various attributes and actions to gain competitive advantage.

SUPPLY CHAIN MANAGEMENT
Focuses on empirical methodologies in supply chain management research, including archival data analysis, simulation, experimental design and survey analysis.

Program Rankings

11 in the world
Financial Times (2014)

4 in academic excellence and business research (World) – CEOWORLD (2014)

6 in research (World) – UT Dallas Top 100 Business School Research Rankings (2013)
Our financial support package gives you **peace of mind**.

Every admitted student typically receives full financial support in the form of a graduate assistantship or fellowship.

**Requirements:**
- 20 hours per week with assigned doctoral faculty
- Satisfactory progress each year toward completing work assignments for the degree
- Annual evaluation in the spring and end of summer

**Provides:**
- $32,500 base salary
- Research stipend of $1,500 per year (Replenished annually based on satisfactory progress)
- Tuition remission for up to 10 credits
- Eligibility for university-supported health benefits (Students must pay the mandatory fees as required by the University of Maryland's Bursar's Office.)

**Fellowships**
The program may offer additional fellowships to make the financial stipend more competitive. Advanced PhD students may also apply for Graduate School Dissertation Fellowships. Additionally, doctoral students at the University of Maryland are encouraged to compete for national awards from field-specific conferences such as AACSB, GMAC, AAUW and private foundations.
It takes significant investments to create outstanding scholars, and the Smith School’s generous and competitive PhD financial package indicates that they are willing to make the investment.
Our program is highly competitive. Each spring, approximately 18 to 20 students are selected to enroll. Application and supplemental forms, along with instructions, can be found at the University of Maryland’s graduate school website: gradschool.umd.edu. Prospective students should submit application materials to the admissions selection committee by the December 15 deadline.

APPLICATION REQUIREMENTS INCLUDE:
• Résumé or CV
• Completed online or paper application form (with fee)
• Copies of official academic transcripts (for all institutions listed on the application)
• Official GMAT or GRE test scores (must be less than five years old)
• Statement of goals, experience and research interests
• Three letters of recommendation with recommendation forms (provided online or on paper)
• Official TOEFL test score (international students only)
• Certification of finance form (international students only)
• Writing samples (optional)
FOR MORE DETAILED INFORMATION ABOUT ADMISSIONS REQUIREMENTS, VISIT RHSMITH.UMD.EDU/DOCTORAL

*INTERNATIONAL APPLICANTS
The Test of English as a Foreign Language (TOEFL) or the International English Language Testing System (IELTS) is required of international applicants whose native language is not English. For application deadlines, details on TOEFL score requirements, and more, visit rhsmith.umd.edu/doctoral.
The Robert H. Smith School of Business is a recognized leader in management education and research. It is one of 12 schools and colleges at the University of Maryland, College Park, a top-20 public research university and the flagship institution of the University System of Maryland. Founded in 1856, the university is located on a 1,500-acre suburban campus just eight miles from Washington, D.C., and 35 miles from Baltimore. Home to numerous federal agencies, universities, global corporations, and national and international nonprofit organizations, the region offers unparalleled professional opportunities, as well as rich cultural and recreational resources, making Smith the ideal place to pursue a business doctoral degree.