LEAD FEARLESSLY

UNIVERSITY OF MARYLAND
Robert H. Smith
SCHOOL OF BUSINESS

MBA PART-TIME
ROBERT H. SMITH SCHOOL OF BUSINESS

Your campus. Your focus. YOUR FUTURE

At Maryland Smith we want you to succeed. We understand the commitment that’s required to enroll in a rigorous MBA program, so we bring our part-time program to where you live and work.

With campuses located in Washington, D.C., Baltimore and Rockville, your MBA is easily accessible on your commute home, or just a few metro stops away. Each campus has its own culture, and is staffed by a dedicated career coach whose office hours sync with your schedule.

Your quick mind, drive to learn and leadership potential will be enhanced by our resources. You can supplement classroom learning with online courses. Learn outside of the classroom with programs that give you experience in areas like global business, consulting, tech and portfolio management. Learn from unparalleled faculty to leverage big data for better decision-making and explore career options in a community that encourages intelligent risk-taking, not cutthroat competition. Then, use our vast alumni and industry connections to speed your climb to the career you’ve earned.

SCHEDULE A VISIT TODAY AND SEE FOR YOURSELF.
rhsmith.umd.edu/ptmba
Each campus retains its own professional career coach and academic coordinator, whose availability coincides with your schedule of classes. You'll have the opportunity to graduate in 24 to 28 months, or you may receive approval to extend that time frame if the need arises. All Smith campuses offer elective global study experiences during the second year of the program.

Choose the campus that best suits you

Classes meet two nights per week at the campus you prefer.

**BALTIMORE, MD**
Our Baltimore BioPark campus offers everything you need to keep your life and academics on track, including breakout rooms for team projects and a study lounge.

**WASHINGTON, D.C.**
Located in the Ronald Reagan Building and International Trade Center, our downtown campus is centered in the heart of the nation’s capital.

**ROCKVILLE, MD**
Our suburban Rockville campus at the Universities of Shady Grove is central to the medical, government and technology hubs in Maryland, or for some, even closer to home.
WASHINGTON, D.C.

Baltimore, MD

Rockville, MD

Maryland

Virginia

32,000+
Alumni in the Washington, D.C., area

62,000+
Alumni across the globe

#15
Part-Time MBA in the U.S. by U.S. News and World Report, 2018

#23
in research (world) by Financial Times, 2016
Be a degree closer to a CAREER YOU LOVE

Smith’s Office of Career Services works tirelessly to connect you with movers and shakers who can help you jump-start your career. Our professional career coaches will help polish your résumé and give you insider tips to position you for the job of your dreams.

Bringing the CORPORATE WORLD IN-HOUSE

CEO@SMITH SPEAKER SERIES
Every semester, leaders from top companies such as Deloitte, Siemens, Marriott, SAP, Northrop Grumman and PepsiCo come to College Park to share insights and advice with students. Can’t make it to campus? Don’t worry—we live stream it to all of our campuses.

ROBERT G. HISAOKA SPEAKER SERIES
Created through a three-year gift from Robert G. Hisaoka ’79, this series brings business leaders and startup founders to the Smith School. The speakers aim to inspire students to explore entrepreneurship by providing real-world context for business and venture creation.

FEARLESS SPEAKER SERIES
Held throughout the year, this series features regional entrepreneurs, investors, professionals, civil servants and other leaders, joining in a moderated discussion. The series has featured leaders from the Motley Fool, Boeing, Lyft, Blackboard and more.

Opportunities with the WORLD’S TOP EMPLOYERS
Our reputation and locations attract some of the biggest names in business. Our students are in demand, and have had employment and networking opportunities with companies such as:

Career Services

LEADERSHIP ASSESSMENTS
CAREER EDUCATION CURRICULUM
AUTOMATED JOB SEARCH SYSTEM
CAREER COACHING AT EACH CAMPUS

EXPERIENTIAL OPPORTUNITIES
WORKSHOPS
Résumé building, Case interviewing, Personal branding

ALUMNI ENGAGEMENT
Mock interviews, Career coaching, Networking opportunities
Smith MBAs
SWITCH CAREERS INTO HIGH GEAR

Facing recertification requirements as a public school teacher, Karen Blaszkiewicz, MBA ’16 weighed her options for class selections. At the urging of her mentor, she decided to take an accounting course and—to her great surprise—instantly fell in love. Emboldened by her newfound enthusiasm, she decided to apply to the Smith Part-Time MBA Program, and everything fell into place. After running the gamut of core coursework, Blaszkiewicz found her true passion in marketing. She used her Smith Career Services connections to secure an internship with Patrocinium, a crisis communication platform services firm. She boosted her coursework with a global study program in Brazil, as well as a Smith-sponsored consulting project.

“My Smith experience influenced my career by giving me the opportunity to meet new people and learn their personal and career-oriented stories. I enjoy learning what interests people and finding out what we have in common. My time at the Smith School helped me gain valuable friendships.”

-Karen Blaszkiewicz, MBA ’16
Smith’s greatest strengths stand to enhance yours. The MBA curriculum optimizes our specialties and connections, transforming you into a well-rounded professional in your career field.

### Required Areas (36 Credits)
- Accounting
- Data-Driven Decision Making
- Finance
- Global Economics
- Leadership and Teamwork
- Managerial Economics
- Marketing
- Operations Management
- Strategic Management
- Technology

### Electives (18 Credits)
- Business Analytics
- Consulting
- Finance
- Innovation
- Leadership
- Marketing
- Strategy
- Supply Chain Management

Part-Time MBA students are invited to take elective courses at any of our three part-time MBA campuses. The above elective areas are represented across all campuses but not all electives are taught at every campus. For added flexibility and depth of content, elective courses from the Smith Online MBA program may be taken as well.

### Dual Degrees
- Law
- Nursing
- Pharmacy
- Public Policy
- Real Estate
- Smith Specialty Master’s
- Social Work

Combine your MBA with other graduate coursework to create the specialty that gets you where you’re going. It’s one more way the Smith MBA can help you distinguish yourself in a competitive marketplace.

### Part-Time MBA Program Sample 28-Month Schedule

<table>
<thead>
<tr>
<th>FALL A</th>
<th>FALL B</th>
<th>WINTER</th>
<th>SPRING C</th>
<th>SPRING D</th>
<th>SUMMER 1 (June)</th>
<th>SUMMER 2 (July-August)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Decision Making (2)</td>
<td>Leadership &amp; Teamwork (2)</td>
<td>Financial Accounting (2)</td>
<td>Managerial Economics (2)</td>
<td>Marketing Management (2)</td>
<td>Communication (2)</td>
<td>Elective (2)</td>
</tr>
<tr>
<td>Data Driven Decision Making I (1)</td>
<td>Data Driven Decision Making II (1)</td>
<td>Corporate Economics I (1)</td>
<td>Corporate Finance I (1)</td>
<td>Ethical Leadership (2)</td>
<td>Ethical Leadership (2)</td>
<td>Elective (2)</td>
</tr>
<tr>
<td>Strategic Management (2)</td>
<td>Operations Management (2)</td>
<td>Elective (2)</td>
<td>Managerial Accounting (2)</td>
<td>Leading with a Strategic Mindset (2)</td>
<td>Elective (2)</td>
<td>Elective (2)</td>
</tr>
<tr>
<td>(1)</td>
<td></td>
<td></td>
<td>Strategic &amp; Transformational II (1)</td>
<td></td>
<td></td>
<td></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>YEAR 1</th>
<th>YEAR 2</th>
<th>YEAR 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elective (2)</td>
<td>Elective (2)</td>
<td>Elective (2)</td>
</tr>
<tr>
<td>Elective (2)</td>
<td>Elective (2)</td>
<td>Integrative Capstone (2)</td>
</tr>
<tr>
<td>Elective (2)</td>
<td>Elective (2)</td>
<td>Closing Residency</td>
</tr>
</tbody>
</table>
Global Equity Fund
With a goal to achieve long-term capital appreciation by capturing the superior returns that equity investments have historically provided, the fund is fully managed by a mix of MBA and Master of Finance students.

MBA Consulting Practicum
This 4-credit course consists of semester-long consulting engagements with clients who have contracted with Smith to receive management consulting services. Real-world experience pairs with classroom learning to supplement the client engagement.
You’ll find yourself IN GOOD COMPANY

Joining you in the classroom is an exemplary group of people with the same drive and intellect, bringing different interests, strengths and goals to the table. And when you come together as a team, nothing can get in your way.

Management Leadership for Tomorrow (MLT)
As an MLT Partner School, Smith makes a definitive commitment to grow leaders from the African American, Latinx and Native American communities. Our partnership provides students with opportunities for career coaching, ongoing professional development and valuable networking events with industry peers.

Strong Veterans
You’ve been through basic training. We know you’re tough enough and smart enough to handle this. We value our military students and we show it.

Yellow Ribbon Participating School
MilitaryMBA.com Member
Armed Forces Association Member

Our director of military and veterans affairs is here for your questions about curriculum, military student life and how to make your financing package work for you.

Fierce Women
As the landscape continually changes for women in business, Smith makes sure you have the right tools to navigate forward in your career. From case competitions to skill specific workshops, you’ll be better prepared to lead fearlessly.

Well-Connected Network
With more than 62,000 alumni worldwide, and 32,000 in the D.C. metro area, there is bound to be a Terp to reach out to for an introduction at your dream company. Smith alumni return frequently to lead alumni panels, provide mock interviews and network at school events.

PTMBA Association
The Part-Time MBA Association (PTMBAA) acts as the coordinated voice of part-time students across all our campuses, and is a student organization quite unique to Smith. Partnering with Smith Administration, the PTMBAA works toward continuous improvement of the entire student experience and fosters a greater sense of camaraderie between part-time MBA students and the rest of the Smith community.
The first year of a part-time MBA experience is rarely an easy one, and Robert Hallback, MBA ’15, decided to further complicate his by opening a restaurant in Florida. While for some, this might normally be a recipe for academic disaster, Hallback relied heavily on his classmates and professors—and flourished as a result.

Smith’s community rallied around Hallback, and his classmates communicated details on deliverables and assignments when he had to be out of class. His professors connected him with other established restaurateurs, and everyone provided feedback and support for his venture in real time.

“It worked out so well for me—the regressions we ran in our data analytics class were based on my restaurant. And when we developed a strategic marketing plan, my classmates again chose to use my restaurant as the basis for the project. The benefits I’ve received from this program and from this community are enormous. I am so glad that I chose Smith for my MBA.”

—Robert Hallback, MBA ’15
Collaborate with some of the BEST MINDS IN BUSINESS

Smith's faculty is brilliant and unmatched. Our top researchers and educators collaborate to build a classroom experience that will prepare you for your future and the big-data demands of the current marketplace. The faculty’s passion for sharing their expertise extends beyond the classroom to regular publications in respected journals and media outlets around the world.

RANKED NO. 1 FACULTY IN THE UNITED STATES*

HERE’S HOW THEY DO IT.
*The Economist, 2017

Smith Brain Trust

Don't believe us? Get a preview of our faculty’s brilliance via Smith Brain Trust, a weekly newsletter that distills research into current commentary. Sign up: rhsmith.umd.edu/smithbraintrust
Ritu Agarwal has harnessed big data, leveraging it to influence the shift to electronic medical records. Through her research and the Center for Health Information and Decision Systems, Agarwal loves to bring her unique knowledge to the Part-Time MBA program.

Paulo Prochno knows global economies. Through his extensive award-winning research and international consulting projects, he has become an expert in helping companies communicate their strategies and foster innovation.

Conducting Business
IN THE CLASSROOM

Henry C. Boyd III knows that teaching part-time MBA students is different—that they bring a wealth of real-world knowledge and experience with them, and aren’t looking to be bowled over with theory that has no use in practice. And he loves that. So Boyd teaches with a style that draws out students’ strengths, not by looking for the “right” answer in class, but for the moment that fans the spark of a question into a full-blown discussion. Encouraging critical thinking and community while pushing students to step outside their comfort zones has certainly resonated well in the classroom. This shows as Boyd has been the recipient of numerous teaching awards during his decade with Smith.

“I see myself as a conductor in an orchestra. These students already know how to play their instruments, and it’s up to me to help them find their passion and deliver their best performances.”

-Henry C. Boyd III, Professor
Your opening residency in College Park, Md., immerses you in the Smith community before regular coursework even begins. Prior to the beginning of your first semester, you’ll attend the residency with every new part-time MBA student from each of our three campuses. You earn credits toward your degree and have access to like-minded, motivated regional professionals on day one.

**Opening Residency**

Workshops explore business topics and issues surrounding data analytics, strategy and decision-making, financial tools and statements, economics and an introduction to Smith’s Office of Career Services.

**Integrated Capstone Residency**

In this capstone program you’ll work to integrate your business acumen across all of the functional areas studied throughout your MBA experience. This final session will have you connect the dots to focus and perfect your critical thinking, problem analysis and soft skills.

**Set the Tone for Your Entire Experience**

Build lasting relationships. Begin to discover what kind of student you are. Realize the immediate impact a Smith MBA can have on your day-to-day work life.

*Learn Fearlessly. LEAD FEARLESSLY.*
2018 Part-Time MBA Incoming Class Profile

<table>
<thead>
<tr>
<th>Total Number of Students</th>
<th>Average Undergraduate GPA</th>
<th>Average GMAT</th>
<th>Average GRE</th>
<th>Received Merit Awards</th>
<th>Average Age</th>
</tr>
</thead>
<tbody>
<tr>
<td>160</td>
<td>3.3</td>
<td>600</td>
<td>315</td>
<td>88%</td>
<td>30</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Average Years Post-University Work Experience</th>
<th>Women</th>
<th>Countries Represented</th>
<th>Underrepresented Minorities</th>
<th>Employers Represented</th>
<th>U.S. Military Service</th>
</tr>
</thead>
<tbody>
<tr>
<td>6.5</td>
<td>39%</td>
<td>25</td>
<td>26%</td>
<td>155</td>
<td>10%</td>
</tr>
</tbody>
</table>

Smith Super Saturdays and Applications

Conducted during the first half of the day by current students and alumni, Smith Super Saturdays provide every applicant the opportunity to professionally present as a candidate to our part-time MBA community. Informational networking sessions and panels round out the event.

Application Rounds

<table>
<thead>
<tr>
<th>Application Deadline</th>
<th>Super Saturday Interviews</th>
<th>Decision Notification</th>
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</thead>
<tbody>
<tr>
<td>January 14, 2019*</td>
<td>February 2, 2019</td>
<td>February 18, 2019</td>
</tr>
<tr>
<td>March 11, 2019*</td>
<td>March 30, 2019</td>
<td>April 15, 2019</td>
</tr>
<tr>
<td>May 20, 2019</td>
<td>June 8, 2019</td>
<td>June 24, 2019</td>
</tr>
<tr>
<td>July 1, 2019</td>
<td>By Request</td>
<td>July 19, 2019</td>
</tr>
</tbody>
</table>

*Priority deadlines for scholarship consideration

Application Requirements

- Online Application Form
- Application Fee
- Essay
- Résumé
- Official Undergraduate and Graduate Transcripts
- Letter of Recommendation
- GMAT or GRE
- TOEFL or IELTS (if English is not your primary language)

Tuition 2018/2019 (54-credit program)

$1,665 per credit

Scholarship Information

Merit-based scholarships and other financial awards are available. 88 percent of part-time MBA students received scholarship money in 2018.

Apply today.

rhsmith.umd.edu/ptmba

facebook.com/SmithBusinessSchool  twitter.com/SmithPTMBA  instagram.com/UMDSmithSchool