YOUR AMBITION, YOUR TERMS, YOUR MBA.

THE SMITH MBA PART-TIME PROGRAM
YOUR BEST PREPARATION FOR A BETTER FUTURE.

You already have a job that’s important to you. Now you want an MBA to help you move ahead in your career and give you the skills and insights to make a positive impact on the world.

Consistently ranked among the top business schools in the region by BusinessWeek and U.S. News & World Report, Smith offers you a program that is comprehensive, rigorous, and stimulating — with the flexibility to work around your busy life.

CAREER OPPORTUNITIES

Smith puts you in touch with a powerful network of students, alumni and employers — resources that can help you advance your career.

PRACTICAL EXPERIENCE

The Smith School MBA gives you the opportunity for off-site consulting, where you can roll up your sleeves and put your knowledge into action.

THE PROGRAM

Smith’s customizable curriculum integrates foundational management principles with practical experience. Our flexible program options let you choose the perfect combination of scheduling and campus location that works best for you.

A GLOBAL DEGREE

The Smith MBA program includes coursework that’s designed to give you a deep understanding of the international economy and the forces that shape it.

WORLD-CLASS FACULTY

You’ll learn from — and interact with — leading experts on business practices and policies who are actively engaged with some of the world’s most successful companies and financial institutions.

PRIME LOCATION

Smith’s close proximity to the Maryland-Virginia Tech Corridor; Washington, D.C.’s, federal agencies; and more than 55 Fortune 500 companies affords you a wealth of career possibilities in one of the nation’s most exciting and diverse regions.
I was already working in the field that I loved, but my MBA gave me the hands-on experience in conservation that took my career to the next level.

Access to Smith’s alumni network and the Center for Social Value Creation put me in touch with other progressive organizations doing work in conservation and sustainable development. I went from an analyst to a trusted resource for environmental impact — talk about job security.

Michael Nakamoto, Smith MBA
PROFESSIONAL CONNECTIONS MADE DAILY.

As a Smith MBA student, you become part of a large, active community of thousands of alumni in the Baltimore-Washington, D.C., metropolitan area. Our students come from the region’s leading companies, giving you the opportunity to expand your professional network every time you come to class.

ACCESS TO THE WORLD’S TOP EMPLOYERS

Smith’s reputation and location attract the biggest names in business, giving you access to such employers as:

*This represents a sample of the companies we work with.

CAREER SERVICES ON YOUR SCHEDULE AND AT YOUR CAMPUS

We know your schedule is a little tight, so our career coaches are available when you are. Our Office of Career Services delivers the quality you expect from a top-tier school and the after-hours flexibility you need to fit your schedule:

- Curriculum guidance
- Interview & negotiation skills development
- Career planning & transitioning assistance
- Industry-specific knowledge & contacts
- Resumé building
- Networking activities

LEARN MORE ABOUT ADVANCING YOUR CAREER WITH THE OCS: RHSMITH.UMD.EDU/CAREER
EXPERIENCE

After spending years as a technology consultant, it only took one project at Smith to find my true calling: international development.

The class was Social Entrepreneurship. The project was a strategic funding study for India. That project got the attention of Mercy Corps, which awarded me an internship at its microfinance institute in Jakarta. Now my idea is working to help 45 million Indonesians and Filipinos raise themselves out of poverty. And it all started in a classroom in D.C.

Deepa Janakiraman, Smith MBA
HANDS-ON LEARNING IN THE FIELD YOU LOVE.

At Smith, you’ll have the opportunity to gain practical experience in a field you’re passionate about — expanding your perspective and broadening your skill set.

THE CENTER FOR SOCIAL VALUE CREATION

How can business change the world? Whether you want to start your own organization or create social and environmental change from within a company, Smith’s Center for Social Value Creation (CSVC) will equip you with the field experience, coursework, research, and career planning you need to put your ideas for a better world into motion.

SOCIAL ENTREPRENEURSHIP

If you have an idea that could change the world, Smith is the place to start. Take advantage of the CSVC’s partnership with Ashoka and other leading social entrepreneurship organizations around the world to learn pioneering methods for creating social change.

GRASSROOTS.ORG SOCIAL VENTURE CONSULTING PROGRAM

Gain practical consulting experience while giving back to the community through the CSVC’s Grassroots.org Social Venture Consulting Program, connecting you with the nonprofits that benefit from your business expertise.

CROSS-SECTOR PARTNERSHIPS

Explore cross-sector partnerships, which include: USAID, to address global development issues; the Social Enterprise Alliance, to foster the growth of business-oriented social mission organizations; and the Graduate Field Project Partnership with the University of Maryland’s Sustainable Development and Conservation Biology Program.

THE CORPORATE PERSPECTIVE

Throughout the year, the CSVC welcomes forward-thinking executives from companies like IBM, GE, Marriott, and many other socially responsible and sustainable businesses, to give you an inside look at how corporations are changing the way they do business for the better.

THE SOCIAL ENTERPRISE SYMPOSIUM

Sponsored by the CSVC, this is one of the largest and most anticipated events of the year for the Smith community. Entrepreneurs, non-profit leaders, philanthropists, corporate leaders, and students gather to engage, explore, learn, and challenge one another to create sustainable social change.
Let’s say you’re at the big Maryland-Duke game, but you’re stuck in the nosebleeds.

You see an empty seat, just three rows away from the on-court action. Wouldn’t it be great to upgrade to that seat, just by using your mobile phone? I brought that idea to our weekend Pitch Dingman sessions, and I worked with the Dingman Center to sell the idea to different sports arenas — including the Comcast Center. Who knows? This might just change the ticket sales game.

Derek Shewmon, Smith MBA
THE DINGMAN CENTER FOR ENTREPRENEURSHIP
For over 25 years, The Dingman Center has connected students with entrepreneurs, venture capitalists, and business executives, and given them hands-on experience through global entrepreneurship projects, technology commercialization, and investment analysis.

PITCH DINGMAN
Participate in this exciting weekly opportunity to pitch your ideas to seasoned entrepreneurs and receive immediate, actionable feedback and seed capital.

CUPID’S CUP BUSINESS COMPETITION
This is the annual competition you should never miss, sponsored by Under Armour Founder and CEO Kevin Plank, ’96. Cupid’s Cup pits five entrepreneurs against each other to find the most compelling student- or alumni-run business, and is held as part of the UMD Entrepreneurship Invitational.

CHINA BUSINESS PLAN COMPETITION
Our students can truly participate in the global economy when they take part in this annual competition in Beijing. Teams go head-to-head with MBA students from Peking University to present the best business plan for cash prizes.

CENTER FOR FINANCIAL POLICY
Our leading academics and practitioners in financial policy and corporate governance grapple with the world’s most pressing policy issues. The Center for Financial Policy holds frequent panel discussions and roundtables for D.C.’s financial elite, effecting change at a national level.

GLOBAL EQUITY FUND
Started in 2009 by a global-minded group of working-professional MBA students, the Global Equity Fund gives you real-time experience in global securities analysis and international portfolio management.

EXPLORE ALL OF SMITH’S CENTERS FOR EXCELLENCE & RESEARCH AT RHSMITH.UMD.EDU/CENTERS
One evening, the president of Liberia came to speak at our downtown D.C. campus.

After the president’s speech, I introduced myself to the Liberian ambassador and told him about a feasibility study I did for class on microenterprise development in Liberia. He invited me to come to the Liberian Embassy and share my findings with him, and a week later I did. Exchanging ideas with international ambassadors — it’s just another day at Smith.

Florence Sirleaf, Smith MBA
A Curriculum DESIGNED TO HELP YOU MAKE AN IMPACT.

The Smith curriculum makes you a master of the core aspects of business: marketing, information systems, accounting, operations, finance, and strategy. But you’ll learn so much more — not just in the classroom but in countless hands-on learning opportunities designed to take your education out into the real world.

SAMPLE FIRST-YEAR CURRICULA

<table>
<thead>
<tr>
<th>FALL SEMESTER (8 credits)</th>
<th>SPRING SEMESTER (8 credits)</th>
<th>SUMMER SEMESTER (4–6 credits)</th>
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</thead>
<tbody>
<tr>
<td>Term A</td>
<td>Term C</td>
<td>1st Session – Ending Late July</td>
</tr>
<tr>
<td>Managerial Economics &amp; Public Policy</td>
<td>Data Models &amp; Decisions</td>
<td>Managerial Accounting</td>
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<tr>
<td>Leadership &amp; Teamwork</td>
<td>Marketing Management</td>
<td>The Global Economic Environment</td>
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<tr>
<td>Term B</td>
<td>Term D</td>
<td>2nd Session (optional)</td>
</tr>
<tr>
<td>Introduction to Financial Accounting</td>
<td>Technology CORE Option</td>
<td>Elective(s)</td>
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<tr>
<td>Strategic Management</td>
<td>Financial Management</td>
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</tbody>
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AVERAGE TIME TO COMPLETE
- Program Length: 36 months
- 27% complete in 28 months or less
- 70% complete in 33 months or less

CORE AREAS
- Accounting
- Data Analysis
- Finance
- Global Economics
- Leadership & Teamwork
- Managerial Economics
- Marketing
- Operations Management
- Strategic Management
- Technology

ELECTIVE AREAS
- Accounting & Information Assurance
- Business Analytics
- Change & Organizational Management
- Data Mining
- Entrepreneurship
- Finance
- Financial Engineering
- Information Systems
- International Business
- Leadership & Teamwork
- Management Consulting
- Marketing
- Strategy
- Supply Chain/Logistics

VIEW ALL ELECTIVES AT RHSMITH.UMD.EDU/PTMBAELECTIVES
Choose the MBA that WORKS BEST FOR YOU.

With its flexible options, the Smith Part-time MBA program is ideally suited for working professionals looking to advance their skills and knowledge in the core aspects of business: marketing, information systems, accounting, operations, finance, and strategy. And you’ll learn so much more — not just in the classroom but through countless hands-on learning opportunities that allow you to apply your education to the real world and your experiences on the job.

FLEXIBLE PROGRAM OPTIONS

EVENING MBA
Our most flexible and convenient program, the Evening MBA offers courses Monday through Thursday evenings. Complete your core courses at your home campus — the one that’s most convenient for you. Then complete your electives at any of our three campus locations.

WEEKEND MBA
The ideal part-time program for students whose work schedules won’t accommodate evening or weekday classes, the Weekend MBA meets three Saturdays a month at our downtown Washington, D.C., campus.

PROGRAM FLEXIBILITY
Smith’s MBA can be earned in as few as 21 months or as long as five years. Since 2005, over one-quarter of Smith’s students have earned a Smith MBA in 28 months or less; while nearly everyone else finished in 33 months or less. Students can explore electives at any of our three convenient campuses.
"OUR DREAM AT THE SMITH SCHOOL is to see our graduates IMPACT THE WORLD...

as agents of both economic prosperity and transformative social change. Our commitment to providing our students with practical experience in the workplace, combined with our rigorous coursework, will give you the knowledge and ability to pursue your dream career while you grapple with society’s most pressing challenges. I’m glad you’ve chosen to explore your options at Smith. Join us in building your future — we’ll show you how, from the ground up."

G. “Anand" Anandalingam, PhD
Dean, Robert H. Smith School of Business
University of Maryland
One of my courses in strategic management allowed me to consult on a project with Cyber Green, an environmentally focused company in Uruguay, to impact the country’s imports practices in a major way. Whatever opportunities you’re looking for in the world of business — from international commerce to social value creation — you can find them here at Smith.

Sophia Shahverdian, Smith MBA
LEARN LOCALLY, IMPACT GLOBALLY. GLOBAL LEARNING OPPORTUNITIES.

Through Smith’s large selection of 10-day Global Learning Opportunities, you can easily integrate culture and coursework into your curriculum.

A GLOBALIZED CURRICULUM

Smith’s curriculum is designed to give you a deep understanding of the international economy and the forces that shape it. Our Global Economic Environment course is automatically built into your schedule. Additional courses to both expand on and focus your understanding of the global business environment are available as electives.

CENTER FOR INTERNATIONAL BUSINESS EDUCATION & RESEARCH (CIBER)

At Smith’s CIBER, you’ll find the resources and expertise to develop your foreign language skills, cultural sensitivity, and historical awareness, all critical to staying competitive in today’s international economy.

MEET WITH LEADING MULTINATIONAL ORGANIZATIONS:
Smith faculty members aren’t only dynamic teachers and enthusiastic lecturers. They’re also experienced business professionals — executives, consultants, and advisors for some of the world’s leading companies. They incorporate real-world business acumen and insight into the classroom curriculum, to complement and enhance your coursework.
WORLD-CLASS FACULTY.

For more than 10 years, the *Financial Times* has consistently ranked Smith’s faculty among the nation’s best in intellectual capital, a testament to our thought leadership in the business world. Their sought-after expertise is based on extensive real-world experience working with the world’s leading corporations.

PASSIONATE MENTORS, EXPERIENCED PRACTITIONERS

Above all else, our faculty is committed to your professional growth. When not in front of the classroom, they’re mentoring your studies, facilitating your teams and leading you on global business experiences. Smith’s distinguished faculty includes:

- **LEMMA SENBET**, an expert on global and corporate finance, heads up Smith’s Center for Financial Policy. His policy and consulting work on financial sector reforms and regulations for the World Bank, the IMF, and the United Nations makes him a key player in connecting research with practice and policy — around the world and in the classroom.

- **JIE ZHANG**, a rising star in marketing scholarship, collaborates with several marketing research companies and online retailers to analyze innovative loyalty programs, online shopper marketing, and retail promotion strategies in action.

- **CURT GRIMM**, a Distinguished Scholar-Teacher award winner, not only helps students understand how interconnected the world’s economics are, he evaluates the competitive impacts of railroad mergers to affect the government regulatory merger process.

- **SARAH KRONCKE**, a former vice president of technology investment banking, brings 15 years of experience in corporate finance both to the classroom and to her role as faculty advisor to the student-run Mayer Fund.
The University of Maryland is the only school that gives me the opportunity to explore the two cities I love the most:

Baltimore and Washington, D.C. I understand that this is a really important place to be. It attracts people — smart people — and has a lot of momentum and energy.

Eric Flamer, Smith MBA
THREE CONVENIENT CAMPUSES, ONE VIBRANT ECONOMIC REGION.

1. WASHINGTON, D.C.
Located directly on top of the Federal Triangle Metro station, our downtown Washington, D.C., campus offers accessibility in the heart of the nation’s capital.

Ronald Reagan Building & International Trade Center
1300 Pennsylvania Avenue NW
Washington, D.C. 20004
Federal Triangle or Metro Center

2. SHADY GROVE
Earn your MBA alongside the bustling Maryland-Virginia Tech Corridor under the sustainable moss roof of the LEED Gold-Certified Kendall Academic Building.

The Universities at Shady Grove
9630 Gudelsky Drive
Rockville, MD 20850

3. BALTIMORE
Located in the UM BioPark, our Baltimore campus offers everything you need to keep your life and academics on-track: spacious breakout rooms and classrooms, a stocked cafeteria, and a sprawling on-site gym.

University of Maryland (UM) BioPark
801 West Baltimore Street
Baltimore, MD 21201

Scan the QR codes to take a virtual tour of our campuses.
THERE’S ALWAYS SOMETHING TO DO HERE.
On any given day, you’ll make dozens of meaningful connections.

STUDENT CLUBS & ORGANIZATIONS
Throughout the year, Smith’s student clubs and organizations host countless professional, cultural, and social happenings. Here’s just a sample of the clubs you can join:

- Black MBA Association
- Emerging Markets Association
- Finance Association
- Graduate Marketing Association
- MBA Consulting Club
- Net Impact
- Part-Time MBA Association
- Smith Association of Women MBAs
- Smith Pride Alliance
READY TO TAKE THE NEXT STEP?

To attend an information session at one of our campuses or begin the application process, visit RHSMITH.UMD.EDU. We look forward to welcoming you to Smith.

WHY IS THERE A TURTLE ON THE COVER OF MY MBA BROCHURE?

Testudo, a Diamondback terrapin, is the official mascot of the University of Maryland. Students rub his nose for good luck and leave offerings during Final Exams Week to ensure his academic blessings.

LEARN MORE ABOUT HIM AT UMD.EDU/TRADITIONS/TESTUDO
YOUR FUTURE is waiting. Take the NEXT STEP.

RHSMITH.UMD.EDU