ENABLE YOUR LEADERS TO EXCEL IN YOUR GLOBAL CONTEXT

Become a member of our Consortium in Global Leadership, and get access to

- Our most passionate and well-respected thought leaders in global challenges
- Flexible executive education solutions for your global leader population
- Leading edge research translated into actionable, evidence-based practices
- A best practice community among other consortium partners

WHY PARTNER WITH THE SMITH SCHOOL?

- Custom-targeted to your business challenges and requirements
- Based on best practices and the leading findings in business research
- Expert facilitation, with extensive experience presenting to a variety of audiences
- Unique design and presentation that educates, engages and empowers participants
DESIGN AN EXECUTIVE EDUCATION SOLUTION THAT FITS THE CONSORTIUM

We offer a menu of executive education modules that can be configured and customized to fit the interests and needs of consortium partners.

1. Flexible program length from two to five days to fit your participant’s schedule
2. A broad menu of topics to choose from to match your most pressing business needs
3. Customizable hands-on application exercises to ensure relevance and instant applicability

WE OFFER A BREADTH OF TOPICS...
Our selection of workshop topics covers a wide range of critical global capabilities, including:

**LEADING WITH A GLOBAL MINDSET**

- Cultivating a Global Mindset
- Building your Global Intelligence: An assessment and action plan
- Stretching your Global Readiness: A case-based simulation

**MANAGING RELATIONSHIPS**

- Leading Across Cultures: Does the essence of leadership change?
- Recognizing and Overcoming Common Challenges of Cross-Cultural Communication
- Resolving Conflict Across Cultures: How culture influences collaboration and confrontation
- Maximizing Outcomes when Negotiating with those from Other Cultures

**MANAGING TEAMS**

- Working Across Distances: Unique challenges of virtual global teams
- Getting Off on the Right Foot: Launching an effective global team

**LEADING THE BUSINESS**

- Building and Exploiting Global Presence
- Developing Global Strategy in the Age of China and India

... AND A VARIETY OF LEARNING METHODS

Interactive, hands-on cases, exercises, and simulation with the adult-learner in mind

Individual assessments to develop self-awareness and individualized action plans

Optional ongoing executive coaching to help leaders apply lessons beyond the classroom

To learn more, visit [rhsmith.umd.edu/consortium](http://rhsmith.umd.edu/consortium) or contact Gary Cohen at [gcohen@rhsmith.umd.edu](mailto:gcohen@rhsmith.umd.edu)