

LESLIE E. POPP

12412 Kemmerton Lane • Bowie, MD 20715 • (301) 512-5944 • le_popp@hotmail.com

EDUCATION

University of Maryland
Robert H. Smith School of Business
Bachelor of Science, Finance

GPA: 3.89
College Park, MD
Expected: May 2012

Honors: President's Scholarship, Dean's List (all semesters), University Honors Program

Relevant Course Work: Futures and Options Contracts, Applied Equity Analysis and Portfolio Management, Economics of Money and Banking, Investments, Corporate Finance

EXPERIENCE

Fannie Mae

Jun. 2011 - Aug. 2011

Capital Markets Pricing Intern

Washington, DC

- Valued second liens and buy-up/buy-down commitments as part of the team's monthly mark-to-market valuation process for Fannie Mae's \$800 billion portfolio, \$2.7 trillion in guaranteed securities and 18 million underlying whole loans
- Developed a tracking mechanism for senior and subordinate spreads to determine whether spread movement aligns with market expectations
- Analyzed price changes month-over-month for the whole loan book of business including fixed rate, adjustable rate, subprime and second lien products and broadly distributed a conclusion and report to management
- Constructed a model to forecast expected price movement for a diverse population of municipal bonds using key characteristics, such as tax status and bond type, to develop product categories and incorporated Treasury, Swap, General Obligation curve and spreads to calculate expected prices
- Acquired working knowledge of FAS 157 levels

Lemma Senbet Investment Fund

Apr. 2011 - May 2012

Equity Analyst, Consumer Discretionary Sector

College Park, MD

- Collaborate with a competitively selected team of twelve seniors to manage an endowment fund in excess of \$700,000
- Evaluate discretionary sector holdings, market conditions and portfolio strategy to optimize capital allocation and determine market sentiment
- Formulate "buy", "hold" or "sell" pitches for potential equity investment opportunities, utilizing discounted cash flow models and multiples valuation, supported by sensitivity and qualitative analysis
- Liaise with alumni on Wall Street to strengthen the fund's network and cultivate employment opportunities for future members

United States Department of Agriculture

Jun. 2009 - Present

Procurement Technician

Beltsville, MD

- Develop an interactive tool to streamline operations, enable the conversion to a paperless environment and promote communication between regional offices
- Manage Indefinite Quantity Contracts in the amount of \$20 million to effectively analyze contract expenditures
- Process invoices, requisitions and closeouts, ensuring contracts are executed in accordance with federal regulation

Glory Days Grill

Sept. 2007 - Nov. 2009

Host and Carry-Out

Bowie, MD

- Established relationships with regular customers while working in a fast-paced environment
- Coordinated the needs of a variety of guests regarding special orders and seating preferences

ACTIVITIES/SKILLS

SmithPeers

Sept. 2011 - Present

Mentor

College Park, MD

- Mentor freshman and sophomore finance majors in preparing for internships, honing skills learned in class and expanding their knowledge of markets and the finance industry

Anne Arundel County's Society for the Prevention of Cruelty to Animals

Aug. 2005 - Present

Volunteer

Annapolis, MD

- Facilitate the adoption process by showing animals to potential owners and collaborate with other volunteers and staff in planning the annual "Walk for the Animals" fundraiser

Technical Skills: Bloomberg Certified in all Asset Classes, SharePoint, SQL, Word, Excel, Access & PowerPoint

Interests: Ice Skating, Softball, Painting, Creative Writing