

JEFF WILLIAMOWSKY

13828 Lambertina Pl, Rockville, MD 20850 ♦ 301-910-9014 ♦ JWilliamowsky@gmail.com

EDUCATION

University of Maryland (*University Honors Program*)

Robert H. Smith School of Business
Bachelor of Science, Finance & Accounting

Cumulative GPA: 3.94

College Park, MD
Expected December 2012

Hinman CEOs Entrepreneurship Program

- Member of highly selective two year living-learning entrepreneurship program
- Developed new venture concept and marketing plan for technology company – 1st place out of 11 Hinman teams

WORK EXPERIENCE

Lemma Senbet Fund

Energy & Utilities Equity Analyst

College Park, MD

May 2011 – Present

- Competitively selected as 1 of 12 students to manage a \$700K endowment fund during 2011/2012 academic year
- Formulate potential investment ideas for the Fund using discounted cash flow and multiples valuation techniques

Morgan Stanley

Operations Intern

Baltimore, MD

March 2011 – May 2011

- Modeled NPV of firm's location strategies, including scenario-based analysis of grant clawbacks based on potential employee headcount for multiple future years
- Assisted the VP of Risk Management in the creation of risk matrix model that analyzed the effectiveness of the firm's operational risks and controls
- Collaborated directly with the Managing Director to create new internal and external recruiting materials

YMCA – Camp Sea Gull

Assistant Director of Powerboating

Arapahoe, NC

May – August 2009, 2010 & 2011

- Assisted in running the day to day operations of the powerboating program which serves over 700 campers
- Led a staff of 35 counselors and ensured the safe operation and reliability of the program's 32 powerboats
- Co-implemented new curriculum and course design for boating license program that increased the pass rate from 52 to 92 percent and led to the certification of over 165 campers and staff

LEADERSHIP EXPERIENCE

Accounting Teaching Scholars

Principles of Accounting Teaching Assistant

August 2011 – Present

- Selected as one of eight students responsible for leading weekly discussions, mentoring, holding office hours and constructing lesson plans for 750 students

Alpha Kappa Psi Professional Business Fraternity

Controller

February 2010 – Present

- Perform monthly reconciliations for all payments made to and from the fraternity and create ideal allocation of fraternity funds among various financial instruments
- Increased fraternity's assets by over 125% through conservative and accurate management of a \$45,000 budget

UMD Finance, Banking & Investment Society (FBIS)

Vice President of Finance

February 2010 – Present

- Raise capital and manage a \$3,000 budget for one of the largest business clubs at Maryland
- Discuss finance and careers with professionals and members on a weekly basis

ADDITIONAL INFORMATION

Awards: 2011 KPMG National Case Competition: 1st place in Mid-Atlantic region

Training: Completed 2-day Wall Street Training course on Financial Modeling & Corporate Valuation Techniques

Interests: Sailing & Boating (US Powerboating Certified Instructor), Ice Hockey, Hi-Fi Audio