

ZACK VERTSMAN

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EDUCATION

UNIVERSITY OF MARYLAND: R. H. SMITH SCHOOL OF BUSINESS – College Park, MD **GPA: 4.0**
Bachelor of Science, Finance and Economics **EXPECTED: MAY 2010**

LEMMA SENBET INVESTMENT FUND **MAY 2009 – PRESENT**

- Selected as performance portfolio manager of a \$500,000 Smith School endowment fund.
- Oversee a team of 10 equity analysts competitively selected from a pool of top finance students.
- Use Reuters 3000 software to update portfolio performance and manage sector allocations.
- Evaluate market trends and analyst valuation models and reports to make profitable buy/sell decisions.

EMERGING CFO'S FELLOWS **SEP. 2008 – MAY 2009**

- Admits top 25 Finance students to engage in analytical coursework in areas of valuations, mergers & acquisitions, and capital structuring through financial statement analysis.

WORK EXPERIENCE

HURON CONSULTING GROUP **JUN. 2009 – JUL. 2009**

Financial Analyst – Washington, DC

- Developed client focused analytical, communication and presentation skills by leading a start-to-finish consulting engagement, recommending revenue stream improvements and marketing tactics.
- Collaborated with team members in the development and reconciliation of financial models and reports in the fields of litigation support and valuation, while adhering to strict internal and external deadlines.
- Conducted & compiled extensive research for client deliverables and for internal corporate development.
- Gained inter-office teamwork experience through the intern case competition presented to MDs & VPs.

U.S. DEPARTMENT OF TREASURY **SEP. 2008 – MAY 2009**

Acquisitions Management Intern: Office of the Comptroller of Currency – Washington, DC

- Developed and implemented a systematic approach to expedite the “close-out” process of open contracts.
- Created a user friendly Microsoft SharePoint website to foster communication and information sharing amongst the entire acquisition management department to streamline government contracting processes.
- Developed organizational and communication skills by assisting management in drafting new internal procurement policies through conducting acquisition guidance research.

ACTIVITIES

ALPHA KAPPA PSI PROFESSIONAL BUSINESS FRATERNITY **OCT. 2006 – PRESENT**

Founding Father/ Director of Fundraising/ Professional Development Committee

- Organized, planned, and executed fundraising events that raised nearly \$3,000 in one semester.
- Received the Outstanding Academic Achievement Award given to the top three brothers of each chapter.

FINANCE, BANKING & INVESTMENT SOCIETY (FBIS) **SEP. 2006 - PRESENT**

Vice President of Finance

- Collected, organized and budgeted club finances and updated financial records.
- Raised capital for club activities through fundraising & cost cutting, nearly doubling club financing.

FINANCIAL NEWSLETTER **SEP. 2006 – PRESENT**

News Letter Co-manager/ Editor/ Writer

- Designed, drafted and published weekly financial newsletters to discuss investments and current events.
- Recruited and organized writers and artists to develop material for each publication.

ADDITIONAL INFORMATION

LANGUAGES: Fluent in Russian; Proficient in Spanish

COMPUTER: Proficient in MS Excel, SharePoint, Word, PowerPoint, Publisher

AWARDS:

- UMD Acad. Honors/ Dean's List (*All Semesters*)
- PWC xTAX Comp – UMD 1st Place (*2006*)
- Emerging CFO's Case Comp – 1st Place (*2009*)
- UMD President's Scholarship (*2006*)
- Paul & Jean Mullan Scholarship (*2008*)
- Bank of America Scholarship (*2009*)