

Mahesh Vellanki

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Education

University of Maryland, Robert H. Smith School of Business

Cumulative GPA: 3.82

Bachelor of Science, Finance and Operations Management Expected May 2010

SAT Math/Verbal: 800/670

The Lemma Senbet Fund

College Park, MD

Information Technology Analyst

5/09 – Present

- Competitively selected as 1 of 12 students to manage over \$500,000 of the business school's endowment
- Provide weekly analyses on technology sector holdings, market conditions, and economic insight
- Arrive at "buy," "sell," or "hold" decisions based on written research reports using DCF and multiples valuation

Quality Enhancement Systems and Teams (QUEST) Honors Fellows Program

09/07 - Present

- Collaborate in a 3-year consulting program with students of various disciplines in a cross functional environment
- Developed a feedback model for the International Monetary Fund by interviewing IMF executives/economists and analyzing the delays in their loan programs from a systems standpoint

Professional Experience

General Electric – NBC Universal

New York, NY

Financial Management Program (FMP) Intern – NBC News

6/09 – 8/09

- Developed an automated payroll model for 8 NBC News departments (Today Show, MSNBC, Dateline, Nightly News etc.) by analyzing the division's highly manual payroll planning process
- Led weekly meetings with a project team consisting of 7 finance show managers and focused on continuous improvement of the payroll tool by collaborating with each department (\$280 million in total payroll costs)
- Pitched a payroll reporting solution directly to the CFO of NBC and then integrated the solution across NBC News
- Analyzed \$84 million of discretionary spending over 3 years to help improve transparency in budgeting

SAIC

College Park, MD

IT Consultant, Hinman CEOs Program

12/08 – 3/09

- Co-authored a white paper detailing our recommendations on deployment and integration strategies for Microsoft Project, SharePoint Server, and Visual Studio

Business Process Consultant, Hinman CEOs Program

9/08 - 12/08

- Conducted a re-engineering of the program review process employed by the Defense and Homeland Solutions (D&HS) operation of SAIC used to monitor the progress of their projects

Qwest Communications

Arlington, VA

Long Range Planning Finance Intern

05/08 - 08/08

- Valued multi-million dollar international network scenarios by conducting comprehensive business models with detailed sales projections and assisted in making recommendations to upper management
- Provided a feedback analysis for 5 international carriers by surveying bid/ask quotes in a new company initiative

Activities/Honors

Deloitte Case Challenge, Finalist – 2nd place / 14 teams

4/09 – 5/09

University of Maryland 50K Business Plan Competition, Semifinalist

2/08 – 4/08

Hinman CEOs Program, Entrepreneur

9/07 - Present

Other Activities: South Asian Student Association; Golden Key National Honour Society; Finance, Banking, & Investment Society; International Economics & Finance Society; INROADS Program; Monster Diversity Leadership Program; Actively Managing an Investment Portfolio

Skills/Certifications: Completed 2-day Wall Street Prep Bootcamp; Reuters 3000 Xtra Certified; Bloomberg Fixed Income and Equities Certified; Microsoft Office (Excel, PowerPoint, Word)

Interests: Financial markets, reading, snowboarding, racquetball, golf, tennis, options trading, New York pizza