

IVAN SALAS OROÑO
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EDUCATION

University of Maryland, College Park, MD
Bachelor of Science in Finance. Expected: May 2010
Cumulative GPA: 4.00

Montgomery College, Rockville, MD
Associate of Arts in Business. Obtained: May 2008
Cumulative GPA: 4.00

Lemma Senbet Fund, College Park, MD May 2009 - Present
Equity Analyst, Financials

- Competitively selected as 1 of 12 undergraduate finance students to manage \$500,000 university endowment fund
- Use DCF and multiples valuation techniques to arrive at Buy/Hold/Sell recommendations for financial stocks
- Provide weekly analysis of financial sector, holdings performance, prospective purchases and market conditions

WORK EXPERIENCE

U.S. House of Representatives - Office of Congressman Van Hollen, Washington D.C. Aug 2009 - Present
Congressional Intern

- Support staff by researching and summarizing proposed legislation and attending hearings and briefings
- Maintain relationships with constituents by answering calls, drafting correspondence and leading capitol tours

Huron Consulting Group, Washington D.C. Jun - Jul 2009
Summer Analyst - Accounting and Financial Consulting

- Member of four-person engagement team which performed in-depth visitor trend analysis for pro-bono client
- Supported teams by compiling extensive research and analyzing financial statements to produce client deliverables
- Developed consulting skills through case study competition, internal consulting assignment and analyst training

Colleague Consulting, College Park, MD Sep 2008 - May 2009
Research Associate

- Collected data regarding federal agencies and potential business partners to use in proposals to government clients
- Developed extensive course materials for training seminar on African issues for senior leaders of U.S. Air Force

Sagemark Consulting, Vienna, VA Jun - Aug 2008
Financial Consulting Intern

- Prepared detailed report on structured investment products for use in deferred compensation plan
- Projected and compared performance of investments and insurance policies to recommend solutions to clients

EXTRACURRICULAR EXPERIENCE

Finance, Banking and Investment Society, College Park, MD Dec 2008 - Present
Executive Vice-President

- Member of the Executive Board in charge of developing and overseeing all club activities
- Actively involved in planning events, organizing competitions and promoting membership

MBI Café, Rockville, MD Jan - May 2008
Marketing Leader

- Led five-person team responsible for developing marketing campaigns, performing research and increasing traffic
- Revenues of \$53,000: 24% increase with respect to same period of previous year

LMU Intercollegiate Business Ethics Competition, Los Angeles, CA Apr 2008
Financial Analyst, Team Member

- Divisional Champions and Intercollegiate Runners-up
- Examined financial consequences of ethical problem facing a business and presented findings to panel of judges

HONORS AND AWARDS

Association for Corporate Growth Scholarship
Macklin Business Institute Honors Program
Distinguished Scholar Community College Scholarship
William F. Holin Scholarship

Professor Patricia Normile Award (Economics)
M&T Bank Scholarship
Hispanic Student Academic Award
Dean's List every semester

ADDITIONAL INFORMATION

- Bilingual Spanish/English
- Proficient in Microsoft Excel, Word, PowerPoint, Outlook and Internet Explorer