

# Connor A. Lewis

201 Cadwalader Drive • Trenton, NJ 08618  
Mobile: 609.954.6007 • E-Mail: connoralewis@gmail.com

## EDUCATION

**University of Maryland, College Park**

Expected May 2010

*Robert H. Smith School of Business*

Bachelor of Science, Finance

Cumulative GPA: 3.97

## EXPERIENCE

**Morgan Stanley, New York, NY**

June 2009 – August 2009

*Summer Analyst, Real Estate Investment Banking & Private Equity*

- Performed deleveraging analyses in restructuring advisory assignment for \$190Bn pension fund's real estate holdings
- Fully underwrote nine assets in \$100MM private equity joint venture with a REIT as part of transactional diligence
- Organized book detailing potential joint venture opportunities for leading private equity firm with real estate investment managers
- Co-authored pitch for potential \$170MM third party financing for a privately held real estate development company

**Lemma Senbet Fund**

May 2009 – Present

*Equity Analyst, Energy & Utilities*

- Collaborate with competitively selected team of 12 to make investment decisions for \$500K Smith School endowment fund
- Formulate investment ideas supported by written research reports and discounted cash flow and multiples analyses

**Emerging CFOs Fellows Program**

September 2008 – May 2009

- Delivered proxy bid pitch to four industry professionals to place first out of six teams in Emerging CFO's CSX Case Competition
- Co-authored complete 14 page investor recommendation report for Starbucks through financial statement and qualitative analyses

**Quantitative Finance Fellows Program**

September 2008 – May 2009

- Selected for Smith School program that emphasizes linear statistical models and investments coursework

## LEADERSHIP EXPERIENCE

**Men's Club Basketball, University of Maryland**

October 2007 - Present

*Founder, President, Player/Coach*

- Assembled and oversaw four person executive board and led player talent to 21-9 record in first year of competition
- Secured \$10K of funds through forecasted budget proposals and fund-raising to grow the new organization
- Created a competitive intercollegiate schedule featuring 30 colleges and universities from Howard University to Stanford University

**Trenton Thunder, New York Yankees Affiliate, Trenton, NJ**

April 2004 - August 2008

*Assistant General Manager, Concessions*

- Performed diligence matching \$35K in nightly concession revenues to inventory sold within 1% accuracy
- Managed logistics of \$600K COGS for continuous flow from warehouse to concourse level
- Supported 4 subcontractors, 7 concession managers, and 50+ employees through training and game schedule

## ADDITIONAL WORK EXPERIENCE

**Resident Life, University of Maryland**

August 2008 – May 2009

*Resident Assistant*

- Served as a resource, mediator, supporter and supervisor for floor of 76 residents, building of 542 residents
- Generated and executed floor and building-wide programs with 15 member staff to foster community in a first-year residence hall

**Resident Life, University of Maryland**

August 2007 - May 2008

*Community Assistant*

- Integral member of rotating team that staffed a 24-hour residence hall service desk, managing administrative duties for 489 residents

**Electric Entertainment, Gaithersburg, MD**

November 2006 – Present

*Entertainment Assistant*

- Develop high energy atmosphere through performance as emcee, disc-jockey, and break-dancer for events from proms to mitzvahs

## HONORS & MEMBERSHIPS

**Marilyn Hess Rose and Robert Rose Memorial Scholarship**, one-year Smith School award recognizing academic achievement

**Presidential Scholarship**, four-year partial scholarship awarded to exceptional entering freshmen

**Dean's List**, maintain at least 3.5 GPA throughout undergraduate career

**College Park Scholars**, two-year American Cultures living-learning program, culminated in Puerto Rico Trip Winter Term 2008

**Finance, Banking, & Investment Society**, discuss industry trends with finance professionals and group members weekly

## SKILLS, INTERESTS & SERVICE

**Skills:** Proficient in Excel, Word, PowerPoint, Adobe, Bloomberg, Argus, Reuters3000x

**Interests:** Traveling, Financial Markets, Reading, Basketball, Snowboarding, Cooking

**Service:** Habitat for Humanity, Terp Saturday of Service, Capital Area Food Bank, Casey Trees, Academy of Finance