

# AKSHAY GOYAL

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## EDUCATION

### **Bachelor of Science, Finance & Accounting**

University of Maryland; Robert H. Smith School of Business

*University Honors Program and Robert H. Smith Business Honors Program*

**Cumulative GPA: 4.0**

*Expected May 2010*

- Association for Corporate Growth National Scholarship (2009-2010)—Selected as one of three students from eight top schools in Mid-Atlantic Region for a \$10,000 scholarship award
- Phillip Merrill Presidential Scholar (2009-2010)—Awarded to University of Maryland's 25 most successful seniors
- James Flick Endowed Accounting Fund Scholarship Recipient (2008-2009), Dean's Scholarship Recipient (2006-2007)

### **Quality Enhancement Systems and Teams (QUEST) Program**

*Aug. 2007-Present*

- Selected as one of 75 students from Engineering, Computer Science, and Business schools for this reality-centered three-year program focused on innovation, quality management, and teamwork
- One of six students consulting with SAIC for a project related to cybersecurity—Fall 2009

### **Gemstone Program (Team Grammar Acquisition in Bilingual Students)**

*Aug. 2006-Present*

- Invitation-only multidisciplinary program where student teams design and conduct research projects
- Research effects of experiential and affective influences on English skills of bilingual students
- Presented research at the National Conferences on Undergraduate Research

## FINANCIAL WORK EXPERIENCE

### **Lemma Senbet Fund**

*Equity Analyst, Healthcare Sector*

College Park, MD

*May 2009-Present*

- One of twelve students selected to make investment decisions for a \$500,000 Smith School student managed endowment fund
- Provide weekly analysis of developments in healthcare sector and fund-specific holdings
- Prepare research reports supported with qualitative and quantitative analyses including DCF modeling and multiples valuation

### **PricewaterhouseCoopers LLP**

*Intern, Financial Instruments and Credit Group (Structured Finance Group)*

Washington, D.C.

*June-July 2009*

- Modeled waterfall payment for a credit card ABS series to ensure payment followed offering documents and Regulation A/B
- Reviewed servicer workstation notes for 40 mortgage loans to analyze performance of servicer
- Drafted a white paper about the characteristics and valuation of auction-rate securities
- Performed CDO collateral testing using the internal PwC model to verify trustee's results and calculations

### **Convergent Wealth Advisors**

*Portfolio Analysis Intern*

Rockville, MD

*Jan.-Aug. 2008*

- Formulated investment recommendations and adjusted asset allocation based on market environment for over 100 clients
- Researched strategies and characteristics of hedge funds and mutual funds and updated manager reports for client presentations
- Wrote a white paper about benefits and risks of investing in various socially responsible investment products

### **Beacon Investment Advisors LLC**

*Intern*

Gaithersburg, MD

*June-Aug. 2007*

- Researched and called various marketing avenues to reach 1,000 prospective clients in a cost effective manner
- Organized information about approximately 200 stocks and 75 mutual funds to guide the company's investment decisions

## LEADERSHIP EXPERIENCE

### **Quality Enhancement Systems and Teams (QUEST) Program**

*Recruiting Liaison*

College Park, MD

*Sep. 2007-Present*

- Manage a team of 20 ambassadors who support recruiting liaisons with marketing the program to prospective Freshmen
- Organize, prepare, and deliver recruitment presentations to classes of 30-250 students each

### **Finance, Banking, and Investment Society (FBIS)**

*Smith Undergraduate Student Association Representative*

*VP of Internal Relations*

College Park, MD

*Aug. 2008-July 2009*

*Aug. 2009-Present*

### **"Six Sigma Innovation" Teaching Assistant**

*Feb. 2009-Present*

### **The LeaderShape Conference, Champaign, IL**

*July 2008*

### **Deloitte National Leadership Conference, Scottsdale, AZ**

*July 2008*

## ACTIVITIES & SKILLS

**Activities:** Cornell Stock Pitch Competition, 2009; Deloitte Consulting Case Competition, 2009; Fisher Biz Quiz, 2008; Wickler Case Competition, 2008-3<sup>rd</sup> Place; Junior Achievement—Spring 2009; Intramural Basketball & Soccer

**Computer Skills/Certifications:** Completed 2-day Wall Street Prep Financial Modeling Seminar; Proficient in Microsoft Office (Word, Excel, Powerpoint, Outlook), Lotus Notes, and Bloomberg; Knowledgeable in Minitab, and CAS