

Finance Association Kick-Off

Co-Presidents: Sam Brownell, Quint Mansell

VP's: Derek Criswell, Helen Culbertson,
Mark Hull, Ajit Joseph, Rachel Oster,
Philip Whitley

Finance Association Mission

- The MBA Finance Association is established for the express purpose of fostering interaction within the RH Smith Finance community and to promote professional development among all members.
- In addition, the MBA Finance Association is established to:
 - Prepare MBA students to obtain employment in all areas of Finance,
 - Encourage and facilitate communication and social interaction among graduate students, faculty and administration in the R.H. Smith MBA program,
 - Promote and enhance the reputation of the R.H. Smith MBA program
 - Enhance the educational experience and development of all members.
 - The MBA Finance Association understands and is committed to fulfilling its responsibilities of abiding by University of Maryland policies.

Membership Dues

- Club dues are used to create the best possible Finance Association events
- Fee is a one-time payment that grants the student lifetime membership
 - \$25 fee
 - Check payable to “MBA Finance Association”
 - MBA mailbox #31
- Once dues are collected, you will be added to the official Finance Association mailing list

Competitions (Cont'd)

- M&A Competition
 - October 28-29
 - Van Munching Hall
 - Pitch merger opportunity to judges
 - Teams of 4
 - 2 First Years
 - 2 Second Years

4th Annual
Smith M&A Competition
October 28-29, 2010
Sponsored by the
MBA Finance Association

Competitions (Cont'd)

- Cornell Stock Pitch Competition
 - November 5
 - 1 First Year & 2 Second Years
- Transportation expenses paid

The MBA Stock Pitch Competition

▶ presented by 

NYC Trek

- Visit finance and financial services firms in the following areas:
 - Investment Banking
 - Asset Management
 - Financial Media
 - Financial Advisory
- Enjoy networking with Smith alums
- Most expenses covered (no lodging)
- October 21-22



Joel Stern Visit

- Joel Stern, creator of the Economic Value Added (EVA) financial evaluation tool, will be lecturing at Smith
- Lunch will be provided
- We would like to work with your professors to see if you can attend the event by switching tracks for a day with your classmates
- September 22, 12:30-1:30
- VMH 2505

Career Events

- All events are career events, but we have the following events in mind
 - Resume Workshop
 - September 15, 5-7 pm
 - VMH 1303

WSJ Roundtable

- Weekly discussion of economic and financial market events
- Need feedback on weekly timing

Wall Street Prep

- Financial Modeling Seminar
- In-depth DCF Analysis
- November 12-13
- VMH 1202

Corporate Finance

- Human Genome Sciences (HGSI)
 - \$5 B market cap
 - Biotech moving from R&D to Commercialization
- Financial Planning & Analysis
 - Developed and benchmarked model to forecast expenses related to clinical trials
 - Developed projections for drug lifecycle headcount requirements

Equity Research

- JMP Securities
- Sell Side vs. Buy Side Analysts
- Interaction of Investment Bank departments
- Interaction with clients
- Initiating Coverage
- Updating and projecting (Earnings Season)
- Proprietary Research