



A Newsletter for Smith School Alumni Volume 2 · Number 4 February 17, 2003

Meet Michael Dell at the Net Conference

Come explore the edge of the digital world with us. Hear Dell Computer Corporation CEO and chairman Michael S. Dell deliver the keynote address at the third annual Netcentricity Conference at the Smith School Friday, April 4. Visionary and innovator Dell pioneered the idea of selling computer systems directly to end-users in 1984, fueling nearly \$34 billion in sales in 2002. See you at the Net!

Network with Eric Billings in DC

Network with Eric F. Billings '77 and the Smith community Thursday, April 10, 2003, at a spring alumni event, 6:30–8:30 p.m. at the Metro Center Marriott (775 12th St. NW, Washington, D.C.). Vice chairman and co-CEO of Friedman, Billings, Ramsey (FBR) Group, Inc., Eric Billings will discuss FBR's corporate investment banking and institutional brokerage efforts in financial institutions, real estate, energy, and other sectors. He co-founded the company—one of the most successful capital markets and private equity firms in the nation—with Emanuel Friedman and Russ Ramsey in 1989.

To RSVP by 4/7 or for more information, contact Jennifer Armstrong at jarmstro@rhsmith.umd.edu.

PT MBA Program Information Sessions

Want to enhance your career while working full-time? Attend a Smith Part-time MBA Program information session in Baltimore, Shady Grove, or Washington, D.C. Upcoming information sessions are Feb. 19; March 6, 11, 13; April 9, 10, 16; and May 6, 7, 14. The application deadline is May 15, 2003.



Smith MBAs Appear on CNBC Again

For the second consecutive year, the Smith School's Mayer Fund MBA students appeared on CNBC's Power Lunch, broadcast live from outside the New York Stock Exchange, January 22, 2003. The second-year MBAs were interviewed on the nationally televised program during an annual trip to the Big Apple, primarily to meet with Wall Street professionals and Smith School alumni. Kudos to the Mayer Fund team!

Smith Ranks Top-10 in Financial Times Survey

The Smith School of Business earned four top-10 rankings in the Financial Times MBA 2003 survey. The rankings place the school:

- #1 Value for the Money (Top-25 U.S. B-Schools)
- #7 Faculty Research Worldwide
- #7 Aims Achieved by Graduates
- #7 U.S. Public Business School
- #23 U.S. Business Schools Nationwide
- #33 Business Schools Worldwide.

The rankings are compiled from two questionnaires—one for business schools and the other for the MBA class of 1999—and from an independent assessment of research based on 40 international academic and practitioner journals. Many thanks to the Smith MBAs who responded to the survey! For further details, visit www.ft.com.

Maryland vs. UNC Pre-Game Basketball Reception

Terrapin men's basketball ticket-holders are invited to join the Smith School community for a reception before the Maryland vs. University of North Carolina game Saturday, February 22, 2003. The reception features a gourmet brunch in Van Munching Hall's 3rd



Floor Galleria in the new wing, 11:30 a.m.-1:30 p.m. Space is limited, so RSVP by 2/20 to jarmstro@rhsmith.umd.edu.



Maryland Day—Save the Date: SAT, 4/26/03

Mark your calendars to come to Maryland Day, Saturday, April 26, 10 a.m. to 4 p.m., and enjoy a day of learning and fun for everyone. The Smith School is hosting more business seminars and educational activities this year.

Enter a drawing to win a high-tech grand prize.

Admission is free, so bring the entire family. See you

back on campus!

Questions or comments about *Smith Newslink*? E-mail us at alumni@rhsmith.umd.edu.