

Richard J. Spadaro

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EDUCATION

University of Maryland, Robert H. Smith School of Business, College Park, MD 2012
Masters of Business Administration (MBA), Focus Area: Finance, GPA: 4.0

- Graduate Assistant in the Office of Career Services
- Co-President of the MBA Finance Association
- Portfolio Manager on the Mayer Fund – \$2.4 million student run investment fund

Drexel University, LeBow College of Business, Pennoni Honors College, Philadelphia, PA 2007
Bachelor of Science in Business Administration – Finance Concentration

- Graduated Summa Cum Laude with a cumulative GPA of 3.97/4.00
 - Dean's List in 2004, 2005, 2006, and 2007
 - Awarded both the Dean's Scholarship and Comcast Young Leaders Scholarship
 - Received Most Outstanding Senior in Finance Award from the LeBow College of Business in 2007
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EXPERIENCE

UBS Investment Bank, New York, NY 2011
Summer Associate, Leveraged Finance Group

- Analyzed capital structures of sub-investment grade companies with the intention of recommending the optimal combination of debt, including bank debt, high yield bonds, convertibles, and mezzanine debt.
- Worked closely with internal risk control and leveraged capital markets groups to ensure risks were properly mitigated and deals were priced competitively.
- Created models to determine pro forma cash flows and debt pay down schedules. Notable deals included the \$3.3 billion hostile takeover bid for Temple-Inland by International Paper, and the \$3 billion acquisition of Insight Communications by Time Warner Cable.

Sinopec Management Institute, Beijing, China 2009 - 2010
Conversational English Instructor, Business English Department

- Taught business-specific English language skills to native Chinese speakers employed by Sinopec Corporation to assist with promotion to management and executive level positions.
- Created course syllabi to guide students through the five month academic terms and manage their expectations regarding work required inside and outside of the classroom.
- Tested students' language skills to prepare them for the BFT (Business Foreign Test) at the conclusion of the course.

Goldman, Sachs & Co., Philadelphia, PA 2007 - 2009
Financial Analyst, Private Wealth Management

- Advised high net worth families, foundations, and endowments, managing over \$2.4 billion in client assets as a member of an eight-person team.
 - Performed risk modeling, complex performance reporting, customized asset allocations, private equity cash flow analysis, and single stock risk management.
 - Responsible for the implementation, manager selection, and portfolio rebalancing in asset classes such as fixed income, equities, hedge funds, private equity, and real estate.
 - Point person for all trading activities including debt, equities, and derivatives in primary and secondary markets.
 - Communicated directly with clients regarding risk metrics and portfolio analytics.
 - Actively prospected new business opportunities, implementing portfolio strategies for \$185 million in new business assets.
 - Was responsible for working directly with one of the team's largest clients to structure a \$6 million currency note generating \$60,000 in fees for the firm.
 - Participated actively in firm-wide campus recruiting at Drexel University.
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ADDITIONAL INFORMATION

- Certifications: Series 7 and 63
- Technical Skills: Excel (Advanced), Power Point (Advanced), Bloomberg, and Redi+
- Participant in the Goldman Sachs Community Team Works program – team leader for the national telethon for Alex's Lemonade Stand in 2008 and 2009
- Volunteered as an English Instructor at the Lotus Culture Center, a minority school in Beijing, during the summer of 2010
- Travel experience includes China (including Tibet), Nepal, Southern Spain, North Africa, Southern Ireland, and England
- First degree black-belt in Kenpo Karate – worked as a martial arts instructor for students ages 5-12