

Jay Yingpeng Zhang

4309 Rowalt Drive #202 ■ College Park MD 20740 ■ yingpeng.zhang@rhsmith.umd.edu ■ (301) 318-5455

EDUCATION

Robert H. Smith School of Business, University of Maryland, College Park, MD 2012
Master of Business Administration (MBA), Focus Area: Finance, GMAT: 730

- Awarded Dean's Fellowship for outstanding academic achievement, professional accomplishment
- Elected as a Vice President of Alumni Relations for the MBA Finance Association
- Selected as a Financial Sector Analyst on the Mayer Fund - \$2.4 million Fund managed by top 12 MBA students
 - Monitor financial industry and overall economy, track industry trends and current events
 - Evaluate industry for potential buying opportunities using DCF and relative valuation models
 - Prepare DCFs and detailed investment reports for stock pitches
- Won the third place in China Business Plan Competition held by Dingman Center and Peking University

University of London International (London School of Economics and Political Science), Singapore 2008
Bachelor of Science in Accounting and Finance (Second-Upper Class Honors)

- Received the highest score in LSE's world results for the subject Principles of Banking and Finance in 2007

EXPERIENCE

Technion Tech Transfer & Commercialization Consultant, Haifa, Israel Summer 2011

- Granted a prestigious fellowship for Dingman Center for Entrepreneurship's Israel technology program.
- Performed an in-depth market analysis, created a business model with a detailed go-to-market strategy, R&D plan, financial projections and established initial contact with potential business partners.
- Conducted pitches to venture capitalists and angel investors for technology commercialization of a Novel Diagnostic Kit for Blood Coagulation, enabling seed fund interest from venture capital firms.
- Created marketing video content targeting donor support and program partnerships, raising over \$200,000 annually and helping to expand the program.

China Development Bank Treasury Department, Beijing, China 2009 – 2010
Liquidity Analyst

- Provided timely customized consultation on the liquidity level and movements to the senior financial officers and ensured sufficient liquidity and close adherence to regulatory guidelines.
- Maximized the profit on the liquid assets through the use of Inter-bank lending system, achieved average daily trading volume of \$1 billion.
- Secured sufficient foreign currencies for operational functions by using various financial tools.
- Monitored the liquidity and forecasted the short-term cash movements of the entire bank on weekly basis.
- Maintained long term cooperative relationships with the bank's key counterparties and expanded trading partner list by 15 members.

Inner Mongolia Auditing Bureau, Hohhot, China 2008 – 2009

Economic Responsibility Audit Department Audit Assistant

- Participated in the economic responsibility audit of two state university principals, received Outstanding Auditing Project Award from Inner Mongolia Autonomous Regional Government and National Auditing Bureau.
- Conducted on-site inspection and account reconciliation for reported construction of school buildings, discovered discrepancies of \$55 million in the use of government allocated funds.
- Carried out regulatory audit procedure for the financial records, financial management and significant financial decisions within three years of the audit for the two principals, revealed misuse of funds and resources for personal use amounted to \$1.3 million.

ADDITIONAL INFORMATION

Founding member for non-profit charitable website: Lasso-China.org, Beijing, China 2009 – 2010

- Conducted research and wrote reports on charities in China to make them marketable to English speaking philanthropists.
- Built largest online database for charities in China.

Professional Regional Basketball Team - Team Captain (NBA equivalent), Shenyang, China 2002 – 2003

- Attended two national youth basketball tournaments within one year and won the championships for both.
- Selected to join Nike Asia Basketball Camp Beijing China and elected to be one of the 24 all-star players.