

Byron Slater Hartman

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EDUCATION

Robert H. Smith School of Business, University of Maryland, College Park, MD 2012
Masters of Business Administration, Focus Area: Finance GPA: 4.0

- *Portfolio Manager* | The Mayer Fund - \$2.4 million equity fund managed by top MBA finance students
 - Benchmark the fund's performance against comparable equity indices and report weekly results
 - Assess weekly economic data and lead discussion regarding sector allocation with fund analysts
 - Review investment recommendations from team of ten analysts and execute the buy and sell decisions
- *Vice President of Finance* | MBA Association
 - Direct budget allocation of \$150,000 among 18 clubs and manage cash flow throughout the year
- *Graduate Assistant* | Behavioral Laboratory

The College of William and Mary, Williamsburg, VA 2007
Bachelor of Business Administration, Major: Finance

- *Co-Director* | College Partnership for Kids
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EXPERIENCE

Wells Fargo & Company, Jacksonville, FL Summer 2011

Investment Management Summer Associate | Private Wealth Management

- Advised high net worth individuals as part of the Private Bank team by developing customized and comprehensive wealth plans tailored to the needs of the client.
- Assisted Investment Managers monitor clients' investments and rebalance portfolios across four asset classes: fixed income, equities, real assets, and complimentary strategies.
- Attended quarterly client meetings to review the performance of their investment portfolios, answer questions regarding the global economy, and discuss their evolving financial goals.
- Created a complex risk management model providing managers a tool to summarize their managed portfolios' exposure to various forms of risk and distributed the model across the firm.

Navigant Consulting, Inc., Washington, DC 2007 – 2010

Senior Consultant | Financial, Insurance, and Claims Services

Fortune 500 International Electronics Provider

- Conducted financial analysis of bankruptcy trust for potential settlement agreement and recommended recovery of roughly \$1.5 billion from insurance company.
- Forecasted future product liability, rate of return on invested capital, and overhead costs to calculate cash flow necessary to maintain trust through the year 2050.
- Communicated with senior management on a daily basis providing project updates and presented final recommendations to client at the end of the engagement.

Fortune 100 Industrial Corporation

- Streamlined management of clients' monthly claims processing and insurance billing, resulting in an average monthly saving of 12%.
- Managed monthly accounts receivable for clients and calculated interest on outstanding balance, resulting in \$6.2 million in additional amounts recovered from the firm's insurers.

Fortune 500 International Produce Supplier

- Quantified business interruption claim worth \$4.8 million through analysis of company's historical records.
 - Audited attorney invoice data and opposing counsel's expert testimony and discovered error in application of discount rate, resulting in 9% increase in amount recovered from the client's insurer.
 - Researched historical attorney billing rates and compiled results into a concise exhibit used during trial.
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ADDITIONAL INFORMATION

- Financial and statistical data analysis and modeling in Excel
- Experience using FactSet and Bloomberg
- Youth league basketball coach for 10 and 11 year olds