



April 1, 2009

**From:** Kislaya Prasad, CIBER Director  
**To:** Smith School Full-time Faculty  
**Subject:** CIBER Research Awards Program for Faculty

The Center for International Business Education and Research (CIBER) is pleased to announce the “CIBER Research Awards Program” for the current year (October 2008 – September 2009). Three awards (\$4,000 each) will be made to faculty for internationally-focused research. The funds may be used for any research-related purpose, including travel, data or equipment purchase, summer salary support, etc.

We are particularly interested in research proposals that meet the Congressionally-mandated CIBER mission to contribute to: (a) the *internationalization* of business disciplines, and/or (b) the *global competitiveness* of U.S. business. One of CIBER’s objectives is to encourage faculty research on “international” topics related to their own disciplines. An “international” topic is broadly defined as one that focuses on cross-border issues that are either *comparative* or *transnational* in scope. An example of a “comparative” focus would be “A comparison of disclosure standards in the US versus EU.” On the other hand, an example of a “transnational” focus would be “Drivers of effective cross-cultural negotiation skills.” Please note that a purely “domestic” topic (even though it focuses on a country other than the U.S.) would not be viewed as constituting an international topic – an example of this would be “Corporate governance in China.”

We would especially welcome proposals from faculty members who have not received a research or travel award from CIBER in the past.

## **Application and Review Method**

Interested faculty should submit a proposal via email to Karen Watts (kwatts@rhsmith.umd.edu), with a copy to Kislaya Prasad (kprasad@rhsmith.umd.edu). The subject line of the email should read as follows: **CIBER Research Awards 2009 author name**. The proposal for research awards should include:

1. A brief description of the research project (about 2-3 pages in length); the description should clearly indicate the international themes of the research.
2. A budget and budget justification.

The proposals will be reviewed by the CIBER Research Awards Committee, which is currently being constituted.

**Deadline for receipt of applications: May 8, 2009**

Awards will be announced by June 1, 2009. If you have any questions, please contact Kislaya Prasad (kprasad@rhsmith.umd.edu).