

2009 Robert H. Smith School of Business Undergraduate Career Fair
September 10, 2009
10:00 am—3:00 pm
Riggs Alumni Center

Dear Smith Undergraduate Students:

Welcome to the 2009 Robert H. Smith School of Business Undergraduate Career Fair! This Career Preview Guide is a tool to help you learn more about employment opportunities and the organizations that recruit at the Smith School. It also includes:

- Tips for making your time at the 2009 career fair a success
- Suggestions for marketing yourself to employers
- Guidelines for dressing professionally

Your academic and extracurricular experiences here at the Smith School serve as a solid foundation from which to launch your post-graduation career. Employers participating in this year's fair are looking for you.

It is never too early to begin planning for your career. Attending the 2009 Undergraduate Career Fair is an excellent opportunity to learn about job opportunities within different industries and companies, and to network with representatives from a wide range of organizations. We encourage you to take advantage of the opportunity to meet these hiring professionals in person. Be sure to bring updated copies of your resume, so that you are able to connect with employers who want to hire Smith School students for both full-time jobs and internships.

To land a job in today's job market, the successful job seeker will need to invest a significant amount of time and effort into the search process. The Office of Career Services staff is available to assist you with this process, providing resources to aid you with career research and exploration, planning, networking, and identifying career opportunities. Our staff is also available to review your resume, help create your profile on HireSmith, and conduct mock interviews.

On behalf of the entire Robert H. Smith School of Business community, it is our pleasure to thank all of the employers participating in this year's career fair. We appreciate and depend on their support throughout the year as they partner with Smith in offering wonderful opportunities for our students.

We are looking forward to a successful 2009-2010 school year. See you at the 2009 Robert H. Smith School of Business Undergraduate Career Fair!

Warmest regards,

The Career Services Team
Office of External Strategy, Career Services
Robert H. Smith School of Business

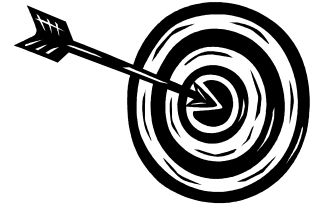
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2009 Career Fair Tips

Before the Career Fair—Plan Ahead!

- Identify and create a target list of companies you want to speak with based on your career goals. Prioritize your list by level of interest:
 - A = strong interest, definitely visit
 - B = some interest, will probably visit
 - C = visit if there is time
- Research your “A” and “B” companies. Use Wetfeet, Vault and the company web site to learn more about the company. Use HireSmith to see the types of jobs they have posted in the past.
- Prepare and practice your 60 second commercial (see below).
- Bring plenty of copies of your resume to share with employers.



During the Career Fair—Make the Most of Your Time!



- Schedule enough time at the fair to give yourself enough time to talk to all of your target companies.
- Review the floor plan to identify where your target companies are located. Determine a plan of action.
- Approach one of your “B” or “C” companies first to practice speaking to employers prior to approaching your “A” companies.
- Manage your time wisely. If there is a long line at one table, move on to the next and return later.
- First impressions count! Use a firm handshake, make eye contact, and speak confidently.
- Introduce yourself using your 60 second commercial and start asking questions.
- Ask for a business card at the end of the conversation so you can follow-up. Use the student lounge to take or review notes.

After the Career Fair—Follow Up!

- Take notes about the companies you visited and the people you spoke with. Think about what worked well when talking to employers and where you could improve.
- Send a thank you note to all of your target companies representatives right away. Try to mention something specific about the conversation you had.



Your 60 Second Commercial

The 60 second commercial or “elevator speech” is your introduction to someone at a professional networking event such as a career fair. Here’s what should be covered in those 60 seconds:

- Who you are (name, year, major)
- What you’re searching for
- Career interests or relevant work experience
- Why you’re interested in their company
- A leading question about the company or position

Example:

“Hi. My name is Carrie Jones. I’m a senior SCM major at Smith and am currently looking for a full-time position. I was happy to hear that Black & Decker was going to be here today because I’m very interested in your Supply Chain Management program. I know you’re looking for strong leaders. I have a wealth of leadership experiences that I can bring to the table. As Vice President of Recruitment for my sorority I was able to increase membership by 200% in two years. Can you tell me a little more about the management program?”

Guidelines for Professional Dress

Tips for Men

Suits: The best colors for suits are navy, medium blue, tan, gray and black. Avoid brown suits as they can look cheap.

Shirt: A solid white or pale blue shirt are the best choices with a suit. Avoid bright colors and patterns when wearing a suit and tie. Collars should be straight or spread for a more formal look. Button down collars can be used for a less conservative look. Cuffs should be snug, allowing for a watch to be worn. The shirtsleeve should fall a half an inch below the suit sleeve.

Ties: A tie is a man's most important accessory and can show personality. It should enhance your outfit, not overpower it. Ties should fall to the middle of your belt buckle. Most patterns are acceptable. Avoid novelty patterns and very bright colors.

Socks: Socks should be worn over the calf and should also match the suit (i.e., navy socks with navy suit). A nylon or thin cotton sock is best.

Shoes: Shoes should be black, cordovan or dark brown. Black shoes are for gray or navy suits; brown shoes are for tan suits. Cordovan can go with various suit colors. The color should never be lighter than the trouser. Polished leather is the only material appropriate for business.

Belt: The belt should match the color of your shoes.

Jewelry: Watches can be gold, silver, or a good imitation with a leather watchband. Avoid thick digital sports watches. Do not wear earrings, nose rings, necklaces or bracelets.

Other: A professional appearance includes being clean shaven and maintaining well-manicured nails. Do not wear heavy cologne, earrings or studs.

Note: *Students who are dressed inappropriately will be denied access to the career fair.*

Tips for Women

Suits: Dark colored (navy, black, gray) suits provide the most professional appearance. While beige is acceptable, dark suits are more commonly worn in business settings. The jacket and bottom (either skirt or pants) should match in color and material. Skirts should fall just under the knee. Pants should fall right below the ankle.

Blouse: Tops can be almost any fabric as long as it is tailored and the color is lighter than the suit. Subtle stripes are okay. Avoid prints or loud colors. The collar should be folded down to lay on top of the suit jacket. Sleeveless silk or acrylic-blend shells without a collar (worn underneath a jacket) are also a nice option when the weather is warm.

Hosiery: Wear hosiery close to your own skin tone at all times, including extremely hot weather. To appear taller, use a monochromatic look matching hosiery to your hemline and shoes.

Shoes: Shoes should be comfortable and made of leather. Avoid open-toed shoes, overly high heels or flats. A small, one or two-inch heel provides the most polished look. Shoes should match your hemline or be darker. Never wear flip-flops!

Belt: If wearing pants or a skirt with a belt loop, your belt should match the color of your shoes.

Accessories: All accessories and jewelry should be conservative and bring attention to the face. Avoid distracting or overly dressy earrings. Watches can be gold, silver, or a good imitation with a leather watchband. Avoid thick digital sports watches.

Other: A good quality suit is an investment in your professional image. Make sure it fits well. Tailor it if needed. Tight or revealing clothing is never appropriate. Hair should be worn away from the face and styled conservatively. Make-up should enhance your features and used in moderation. Nails should be neatly manicured (short, with clear polish). Do not wear perfume, nose rings, facial piercings or other ornamentation that could be distracting to a potential employer.

Note: *Students who are dressed inappropriately will be denied access to the career fair.*

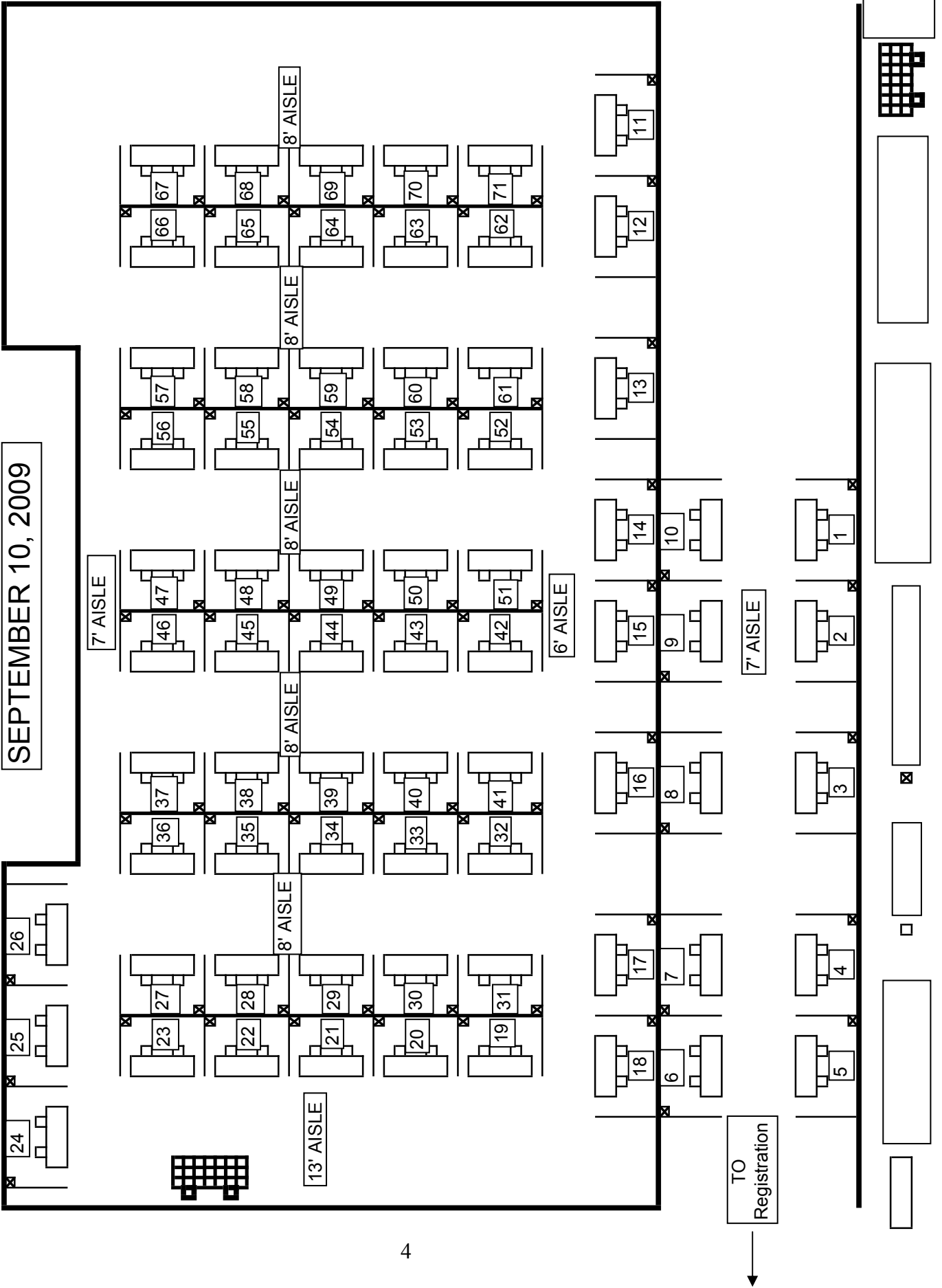
- 1) ASRC Federal Holding Company
- 2) ASRC Federal Holding Company
- 3) Aerotek
- 4) Unilever
- 5) Unilever
- 6) Sears Holding Company
- 7) BlueWater Funding
- 8) CSC
- 9) Reznick Group
- 10) Cambridge Associates
- 11) Dept. of Education—OIG
- 12) Enterprise Rent-A-Car
- 13) PNC Financial Network
- 14) Department of Veterans Affairs
- 15) CGI
- 16) Intel
- 17) KPMG
- 18) KPMG
- 19) Black & Decker
- 20) Black & Decker
- 21) Capital One
- 22) UPS
- 23) Macy's
- 24) Pricewaterhouse Coopers
- 25) Pricewaterhouse Coopers
- 27) Lockheed Martin
- 28) Lockheed Martin
- 29) CareFirst BlueCross BlueShield
- 30) National Security Agency
- 31) Aldi
- 32) ExxonMobil
- 33) Morgan Stanley
- 34) Raffa
- 35) Giant
- 36) Freddie Mac
- 37) BB&T

- 38) General Mills
- 39) U.S. Postal Service
- 40) Deloitte
- 41) Deloitte
- 42) Pepsi Bottling Company
- 43) Northrop Grumman
- 44) TTI
- 45) Cigna
- 46) Aronson
- 47) Raytheon
- 48) Sherwin Williams
- 49) Gategroup
- 50) Ernst and Young
- 51) Ernst and Young
- 52) FactSet Research
- 53) Target
- 54) Northwestern Mutual Financial Network
- 55) Central Intelligence Agency
- 56) BDO Seidman
- 57) Vanguard
- 58) IBM
- 59) Marriott
- 60) Under Armour
- 61) Anchin, Block and Anchin
- 62) Financial Advantage Associates
- 63) Internal Revenue Service
- 64) TEK Systems
- 65) Legg Mason
- 66) Beers + Cutler
- 67) Accenture
- 68) Johnson & Johnson
- 69) Johnson & Johnson
- 70) Defense Intelligence Agency
- 71) Grant Thornton

List of Employers by Booth Number

For more information about the companies attending the Career Fair, please see the detailed company descriptions in this booklet.

SMITH SCHOOL OF BUSINESS UNDERGRADUATE CAREER FAIR



Company

Majors Hired

Accenture

Accenture is a global management consulting, technology services and outsourcing company. Combining unparalleled experience, comprehensive capabilities across all industries and business functions, and extensive research on the world's most successful companies, Accenture collaborates with clients to help them become high-performance businesses and governments. With more than 186,000 people in 49 countries, the company generated net revenues of US\$23 billion for the fiscal year ended August 31, 2008. Its home page is www.accenture.com.

Information Systems
Supply Chain Management



Table # 67

Aerotek

Since 1983 Aerotek has been providing the highest quality technical professionals to a wide range of industries and clients, including 95% of the Fortune 500. Aerotek is part of the Allegis Group, the largest recruiting agency in the world. We serve a wide range of technical and industrial staffing markets in the United States, Canada and Europe.

Marketing
General Business
Operations Management



Table # 3

Aldi, Inc.

We are a multi-billion dollar company with over 1,000 stores in 30 states in the U.S. – part of a network of 4,000 stores worldwide. As the leading select-assortment grocer, our highly successful business model is built on creating efficiencies at every level – from store construction to distribution to the specific products we stock. And one of the many reasons we thrive is our adherence to a simple principle that guides everything we do: if it doesn't maximize sales or reduce expenses, then it's not right for ALDI.

Accounting
Finance
General Business
Marketing
International Business
Information Systems
Supply Chain Management
Operations Management



Table # 31

Company

Description

Majors Hired

Anchin, Block & Anchin

Anchin, Block & Anchin LLP is a top-tier accounting firm located in the heart of New York City. We are highly ranked and recognized for the quality of services we provide as well as our office culture which has earned our firm awards for Inside Public Accounting's "Best of the Best Firms to Work For 2008" and The New York State Society of Human Resources Management's 30 best companies to work for in New York. Serving privately-held businesses and high net worth individuals, Anchin offers a wide range of traditional and non-traditional advisory services, including financial statement preparation; tax planning and compliance services; economic development and tax incentives; management and succession advisory services; litigation support, forensic accounting and valuation services; merger and acquisition services; and wealth management.

Accounting



Table # 61

Aronson & Company

Aronson & Company, based in the DC Metro area, a nationally ranked top fifty accounting and consulting firm, believes in the power of a personal relationship with their employees. A&C specializes in comprehensive audit, tax and consulting services for clients ranging from individual taxpayers up through publicly traded companies poised for continued success. From interns and new college graduates to experienced professionals, A&C has a place for people who are ready to reach new heights!

Accounting



Table # 46




ASRC Federal Holding Company

ASRC Federal Holding Company supports multiple subsidiaries serving a broad range of federal customers by providing support services in engineering, aviation, transportation, satellite and radar systems, space and missile defense, operations and maintenance, IT/IM and security support to civil and military R&D Centers and federal data centers

Accounting
Finance
General Business
Information Systems



Tables # 1 & 2

Company	Description	Majors Hired
<p>BB&T</p> 	<p>The longest-standing program of its kind in the financial services industry, the Leadership Development Program (the LDP) is an intense cultural and educational training immersion into financial services.</p>	<p>Accounting Finance General Business</p>
Table # 37		
<p>BDO Seidman, LLP</p> 	<p>BDO Seidman, LLP is a national professional services firm providing assurance, tax, financial advisory and consulting services to a wide range of publicly traded and privately held companies.</p>	<p>Accounting</p>
Table # 56		
<p>Beers + Cutler</p> 	<p>As the leading accounting and consulting firm focused on the Washington, DC metro region, Beers + Cutler offers you more career flexibility, experience and leadership opportunities. You will grow with us and work closely with and learn directly from our partners, enjoying responsibility earlier in your career and receive training to enhance your professional development. We serve many top companies and leading institutions around DC, where you will interact with clients that are driving the region's economic growth. As a staff accountant or consultant, you won't be boxed into a single tax, audit or consultancy focus. As you progress, we guide you in developing an industry specialty in one of our dedicated practice groups, which include Real Estate, Commercial Business and Consulting.</p>	<p>Accounting</p>

Company

Majors Hired

Black & Decker

Black & Decker is a global manufacturer and marketer of power tools and accessories, hardware and home improvement products, and technology based fastening systems. Our products and services are marketed in more than 100 countries, and we have manufacturing operations in 11 countries. Throughout our businesses, we have established a reputation for product innovation, quality, end-user focus, design, and value. Our strong brand names and new product development capabilities enjoy worldwide recognition, and our global distribution is unsurpassed in our industries.



Accounting
Marketing
Finance
General Business
Information Systems
Operations Management
Supply Chain Management

Tables # 19 & 20

BlueWater Funding

BlueWater Financial Partners is an experienced and rapidly growing finance and investment firm that provides superior risk adjusted returns to institutional and high net worth investors through a variety of commercial real estate investments. Investors and their advisors rely on the investment experience and track record of BWF principals and its subsidiaries. At the same time, the company's proven expertise in creative, asset-based financing solutions (such as commercial bridge loans) has positioned BWF as a solid source of quick-turnaround capital for borrowers.



Accounting
Finance
Marketing

Table # 7

Cambridge Associates, LLC

Cambridge Associates, LLC was founded in the early 1970s to assist nonprofit institutions with the investment of their endowment assets. Today, we provide investment consulting, financial planning, and proprietary capital markets research to over 800 clients, including over 600 endowed nonprofit institutions, as well as family groups and corporate groups.

Accounting
Finance
General Business
International Business
Marketing

Table # 10

Company

Description

Majors Hired

Capital One



Be strategic. Be a problem solver. Be here. At Capital One, we value strategic thinkers and problem solvers. We value innovation and superior analytical skills. We value people like you. People who can evaluate business processes and data, identify opportunities and then design and deliver market-leading credit and banking solutions. Capital One at a glance: • An S&P and Fortune 500 company (NYSE: COF) • Over 50 million customer accounts • 740 locations nationwide • Top consumer brand • 14th largest bank in the U.S., based on deposits. What we offer: • Exposure to our diverse business lines, including credit cards, commercial and retail banking, loans and small business • The chance to be part of an elite team • The opportunity to grow and learn quickly • A uniquely compelling culture — honest, collaborative and flexible • An outstanding compensation plan • Real work / life balance, where you can excel at work while pursuing your passions outside of work.

Accounting
Finance
General Business
Information Systems
International Business
Operations Management
Marketing
Supply Chain Management

Table # 21

CareFirst BlueCross BlueShield



CareFirst, Inc. is the not-for-profit, non-stock, parent company of CareFirst of Maryland, Inc. and Group Hospitalization and Medical Services, Inc. CareFirst is the largest health care insurer in the Mid-Atlantic region, serving nearly 3.1 million members with more than 5,400 employees in District of Columbia, Maryland, North Carolina, Northern Virginia and West Virginia

Accounting
Finance
Marketing
General Business
Information Systems
Operations Management

Table # 29

Central Intelligence Agency



The Central Intelligence Agency is an independent U.S. Government agency responsible for providing national security intelligence to senior U.S. policy makers.

Accounting
Finance
General Business
Information Systems
Marketing
Operations Management
Supply Chain Management

Table # 55

Company

Description

Majors Hired

CGI

At CGI, we're a team of builders. We call our employees members because all who join CGI are building their own company – one that has grown to 25,000 professionals in 100+ offices worldwide. Founded in 1976, CGI is a leading IT and business process services firm committed to helping clients win and grow. We have the global resources, expertise, stability and dedicated professionals needed to achieve results for our clients – and for our members. Come grow with us. Learn more at www.cgi.com.



Table # 15

Cigna

CIGNA's mission is to help the people we serve improve their health, well-being and security. The world of health care is changing and CIGNA is taking the lead. CIGNA is one of only a few health benefits companies with a comprehensive portfolio of health, pharmacy, behavioral, dental, disability, life, accident and international businesses. We're at the forefront of designing products and services to help educate and engage people in leading a healthy lifestyle and making informed health care decisions. As health care becomes an increasing concern for all people, CIGNA is committed to making a difference.



Accounting
Finance
General Business
Marketing
Information Systems
Operations Management
Supply Chain Management

Table # 45

CSC

A leading global consulting, systems integration and outsourcing company, CSC's mission is to provide customers in industry and government with solutions crafted to meet their strategic goals and enable them to profit from the advanced use of technology.



Accounting
Finance
General Business
Information Systems
International Business
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Operations Management
Supply Chain Management

Table # 8

Company

Description

Majors Hired

Defense Intelligence Agency

The Defense Intelligence Agency is a Department of Defense combat support agency and an important member of the United States Intelligence Community. With more than 16,500 military and civilian employees worldwide, DIA is a major producer and manager of foreign military intelligence. We provide military intelligence to war fighters, defense policymakers and force planners, in the Department of Defense and the Intelligence Community, in support of U.S. military planning and operations and weapon systems acquisition.



Accounting
Finance
General Business
Operations Management

Deloitte

Deloitte & Touche USA LLP is the U.S. member firm of Deloitte Touche Tohmatsu and services are provided by its subsidiaries, including Deloitte & Touche LLP, Deloitte Consulting LLP, Deloitte Financial Advisory Services LLP and Deloitte Tax LLP. Deloitte & Touche USA LLP's subsidiaries are among the nation's leading professional services firms, providing audit, tax, consulting, and financial advisory services through nearly 41,000 people in more than 100 cities. Known as employers of choice for innovative human resources programs, they are dedicated to helping their clients and people excel. As with all the businesses within Deloitte & Touche USA LLP and its subsidiaries, a core set of competencies is associated with each category. An overall understanding of quality client service, the experience to work in multifunctional teams, a strong business acumen and the instinct to think and act globally are essential for advancement within our organization.

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Deloitte.

Table # 70

Accounting
Finance
General Business
Information Systems
Marketing
Operations Management
Supply Chain Management

Tables # 40 & 41

Department of Veterans Affairs

The Department of Veterans Affairs (VA) is the second largest cabinet department and has one of the most diverse, challenging, and rewarding missions in the United States Government. The VA strives to meet the needs of America's veterans and their families in a responsive, timely and compassionate manner in recognition of their service to the nation.



General Business
Information Systems
Operations Management

Table # 14



Company	Description	Majors Hired
Enterprise Rent-A-Car 	<p>You bring the skills and the passion. We'll make sure you have the tools to succeed. This is where you'll run a business, lead a team, have fun and prepare for just about anything. It all begins in our Management Training Program.</p>	<p>Accounting Finance General Business Information Systems International Business Supply Chain Management Marketing Operations Management</p>

Table # 12

Ernst & Young 	<p>At Ernst & Young, our 130,000 professionals work together to deliver assurance, tax, transaction and advisory services. We make a difference by helping our people, clients and wider communities achieve their potential. Join us and achieve more. Discover the possibilities by visiting us at ey.com/us/careers.</p>	<p>Accounting Finance Information Systems</p>
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Tables # 50 & 51


ExxonMobil 	<p>Exxon Mobil Corporation is committed to being the world's premier petroleum and petrochemical company.</p>	<p>Accounting Finance General Business International Business Marketing Operations Management</p>
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Table # 32

Company

Description

Majors Hired

FactSet Research Systems, Inc.

FactSet is a leading provider of global financial and economic information. Combining hundreds of databases into our own dedicated online service, FactSet offers instant access to accurate financial data and analytics to thousands of global investment professionals with solutions for company, portfolio, market, fixed income, and investment analysis.

Accounting
Finance
General Business
Information Systems

FACTSET

Table # 52

Financial Advantage Associates

We are a full service financial planning firm, helping individuals, small business owners, and non-profit organizations obtain their financial goals through investments and insurance. Our focus is on long-term planning needs such as, retirement planning, education funds, estate planning, and overall investment management.

Finance
General Business
Marketing

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Financial Advantage Associates, Inc.
LET TOMORROW BEGIN TODAY

Table # 62



Freddie Mac




At Freddie Mac, you'll play a key role in our nation's economy as you make home possible. A leader in the secondary mortgage market, Freddie Mac has made home ownership and rental housing more accessible and affordable for over 50 million families across America.

Accounting
Finance
General Business
Information Systems
Marketing
Operations Management

The Freddie Mac logo features a stylized house icon to the left of the text "Freddie Mac". The house icon is a simple outline of a house with a chimney. The text "Freddie" is stacked above "Mac".

Table # 36

Company	Description	Majors Hired
Gategroup	<p>Gategroup is the leading global provider of above-the-wing services. We specialize in catering and hospitality; provisioning and logistics; and onboard solutions to companies that serve people on the move. Our customers include top airlines, railroads and hotels around the world that rely on our expertise and solutions tailored to their guests, service offerings and geographic regions.</p>	<p>Accounting Finance Supply Chain Management</p>
Table # 49		
General Mills	<p>General Mills is a leading global manufacturer and marketer of consumer foods products, with annual net sales of \$13.4 billion. Included in the U.S. portfolio are some of the nation's most popular brands including Cheerios®, Wheaties® and other Big G cereal brands; Yoplait® and Colombo® yogurts, Betty Crocker® desserts and dinner mixes; Betty Crocker® and Nature Valley® snacks; Totino's® frozen pizza and snacks and Progresso® ready-to-serve soups.</p>	<p>Accounting Finance General Business Marketing</p>
 <p>..... GENERAL MILLS</p>	Table # 38	
Giant	<p>As one of the largest food retailers in the Northeast, Giant provides an unbeatable selection of food products for the home. While we take great pride in the quality and variety of products that we stock in each of our 55+ stores, it's the 86,000+ people we employ and their unique personalities and talents that make our company great.</p>	<p>Operations Management Supply Chain Management</p>
	Table # 35	

Company	Description	Majors Hired
Grant Thornton 	<p>Grant Thornton LLP is the U.S. member firm of Grant Thornton International Ltd, one of the six global accounting, tax and business advisory organizations. Through member firms in more than 80 countries, including 50 offices in the United States, the partners and employees of Grant Thornton member firms provide personalized attention and the highest quality service to public and private clients around the globe. Visit Grant Thornton LLP at www.GrantThornton.com</p>	Accounting Information Systems
Table # 71		
	<p>For nearly 100 years, IBM has created products to handle information. Today, as the world's largest information technology company, we invent, develop and manufacture the most advanced information technologies—computer systems, software, storage systems and microelectronics. But that's just for starters. After decades as the undisputed leader in the computer hardware business, IBM has transformed itself into an information technology services business. We are passionately committed to adding value for our clients—from helping to keep grocery shelves stocked, to simultaneously providing medical imagery to physicians an ocean apart. IBM's solutions, services and consulting offerings are revolutionizing the way people, organizations and enterprises operate.</p>	General Business
Table # 58		
Intel Corporation 	<p>Intel, the world leader in silicon innovation, develops technologies, products and initiatives to continually advance how people work and live.</p>	General Business Supply Chain Management Marketing Information Systems
Table # 16		

Company

Description

Majors Hired

Internal Revenue Service



The IRS is the nation's largest law enforcement organization, combining both civil and criminal investigative functions in the area of tax administration. If you want to become an expert in the area of auditing and tax law, then the IRS is the place for you. We currently employ thousands of accountants as Revenue Agents and Special Agents. In fact, the IRS is the single largest employer of professional accountants in the world. But we are not just accountants! The IRS also has positions such as IT Specialists, Tax Specialists, Revenue Officers, Analysts, Economists, Statisticians, etc. Need some specific reasons to join us? Check these out: Quality of Life -----Stability -----Progression-----Nationwide Locations----- Outstanding Benefits. MUST BE A U.S.CITIZEN TO APPLY THE IRS IS AN EQUAL OPPORTUNITY EMPLOYER. Visit www.jobs.irs.gov to learn more about our career opportunities.

Accounting
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Marketing

Johnson and Johnson



Family of Companies

The more than 250 Johnson & Johnson companies globally employ over 119,000 men and women. Each person, in a unique and special way, contributes to the well being of individuals and families around the world. Throughout our consumer, pharmaceuticals, and medical devices, and diagnostic business segments, employees have an opportunity to make their lives as a vital player within our organization. Each of our companies provides the feel of a small company in which the talents and initiative of individuals are recognized and rewarded. At the same time, the resources of our global enterprise and the extraordinary breadth of our involvement in health care create a platform for flexible and exciting career paths. Learn more about the Johnson & Johnson family of companies at www.careers.JNJ.com.

Supply Chain Management

Table # 63

KPMG, LLP



The 123,000 people within KPMG member firms worldwide provide a range of professional services that help clients to meet challenges and respond to opportunities. We provide Audit, Tax, and Advisory services, delivering a globally consistent set of multidisciplinary financial and accounting skills and capabilities based on deep industry knowledge.

Accounting
Information Systems
Operations Management

Tables # 68 & 69

Tables # 17 & 18

Company

Description

Majors Hired

Legg Mason



As a leading global asset management firm, Legg Mason offers rewarding career opportunities for individuals who share our passion for investing, and our commitment to putting clients first in everything we do. Whether you have industry experience and you are seeking new challenges or are just beginning your career, we invite you to explore the many advantages of joining our global team. With a presence in every major financial center across the globe, we are always looking for exceptional professionals who want to shape a rewarding career through intellectual curiosity, leadership and collaboration. If you're passionate about the investment business, and about building your future with one of the industry's premier firms, consider the many opportunities at Legg Mason today.

Accounting
Finance
Information Systems
Marketing

Table # 65

Lockheed Martin

Lockheed Martin is a premier systems integrator and global security company principally engaged in the research, design, development, manufacture, integration, and sustainment of advanced technology systems, products and services.

Accounting
Finance
General Business
Supply Chain Management
Operations Management
Information Systems



Tables # 27 & 28




Macy's

Macy's, Inc., with corporate offices in Cincinnati and New York, is one of the nation's premier retailers, with fiscal 2008 sales of \$24.9 billion. The company operates more than 800 Macy's department stores and furniture galleries in 45 states, the District of Columbia, Guam and Puerto Rico, as well as 40 Bloomingdales stores in 12 states. Macy's Inc.'s diverse workforce includes approximately 167,000 employees. The company also operates macys.com and bloomingdales.com. Prior to June 1, 2007, Macy's Inc. was known as Federated Department Stores, Inc.

Accounting
Finance
General Business
Information Systems
International Business
Marketing
Operations Management
Supply Chain Management



Table # 23

Company	Description	Majors Hired
<p>Marriott</p> 	<p>Marriott International, Inc., is a leading lodging company. Its heritage can be traced to a root beer stand opened in Washington, D.C., in 1927 by J. Willard and Alice S. Marriott. Today, Marriott International has more than 3,200 lodging properties located in the United States and 66 other countries and territories.</p>	<p>Accounting Finance General Business Information Systems International Business Marketing Operations Management Supply Chain Management</p>
Table # 59		
<p>Morgan Stanley</p> 	<p>Morgan Stanley is a leading global financial services firm providing a wide range of investment banking, securities, investment management and wealth management services. The Firm's employees serve clients worldwide including corporations, governments, institutions and individuals from more than 600 offices in 36 countries. We recruit for all majors for our Operations division. For further information about Morgan Stanley, please visit www.morganstanley.com.</p>	<p>Accounting Finance General Business Information Systems International Business Marketing Operations Management Supply Chain Management</p>
Table # 33		
<p>National Security Agency</p> 	<p>The National Security Agency is a federal government agency that provides foreign signals intelligence to decision makers and protects U.S. national security information systems.</p>	<p>Accounting Finance General Business Marketing</p>
Table # 30		

Company	Description	Majors Hired
Northrop Grumman	Northrop Grumman Corporation is a \$31.5 billion global defense and technology company whose 122,000 employees provide innovative systems, products, and solutions in information and services, electronics, aerospace and shipbuilding to government and commercial customers worldwide.	Accounting Finance General Business Operations Management Supply Chain Management



Table # 43

Northwestern Mutual Financial Network is a comprehensive financial services firm, offering solutions to our clients with insurance and investment products.

Northwestern Mutual Financial Network

- Accounting
- Finance
- General Business
- International Business
- Marketing



Table # 54

The PNC Financial Services Group, with assets of \$279 billion, is one of the nation's largest diversified, financial services companies. Headquartered in Pittsburgh, PA, PNC is a Fortune 300 company with 5 million customers nationwide and 60,000 employees. With PNC's recent acquisition of Cleveland-based National City Bank, we have doubled in size, and our major markets include Pennsylvania, New Jersey, Maryland, Washington, D.C., Ohio, Indiana, Kentucky, Delaware, and Florida.



PNC Financial Services Group






The PNC Financial Services Group

- Accounting
- Finance
- Information Systems

Table # 13

Company	Description	Majors Hired
Pepsi Bottling Group	<p>The Pepsi Bottling Group (PBG) is the world's largest manufacturer, seller and distributor of Pepsi-Cola beverages — some of the world's most recognized consumer brands. PBG became a publicly traded company in March 1999 through one of the largest initial public offerings in the history of the New York Stock Exchange.</p>	General Business Supply Chain Management Marketing Operations Management
Table # 42		
PricewaterhouseCoopers	<p>The PricewaterhouseCoopers (www.pwc.com/us) network of firms provides industry-focused assurance, tax and advisory services to build public trust and enhance value for its clients and their stakeholders. More than 146,000 people in 150 countries across our network share their thinking, experience and solutions to develop fresh perspectives and practical advice. Our flexible career progression model allows for a variety of challenging opportunities to develop your career. We provide career development programs, global service to our clients. PwC has been included in Fortune magazine's "100 Best Companies to Work for in America" for the past four years; ranked among the Top 50 Companies for diversity by DiversityInc for four years (ranked 4th in 2008); and named the #1 company for internships and the #2 company to launch a career by Business Week in 2007. Your contributions at PwC are rewarded by a total compensation package that includes competitive salaries and first-day benefits. Explore the many benefits of joining this distinctive firm at www.pwc.tv.</p>	Accounting Finance Information Systems Operations Management Supply Chain Management International Business
	Tables # 24 & 25	
Raffa, P.C.	<p>Raffa, P.C., established in 1984, is a regional consulting, accounting and technology firm with over 200 professionals all of whom are committed to the nonprofit sector in the Washington, DC area and beyond. Over 90% of our present clients are within the nonprofit sector. Raffa serves more nonprofit organizations in the Washington, DC area than any other local, Big 4 office, or national firm. Our long-term strategy remains focused on serving this industry almost exclusively.</p>	Accounting
	Table # 34	

Company	Description	Majors Hired
<p>Raytheon</p> <p>Raytheon is a global technology leader that provides innovative solutions to customers in 80 nations. As one of the most admired industry leaders, we provide the most advanced technology in the world in the strategic business areas of Homeland Security, Missile Defense, Precision Engagement and Intelligence Surveillance Reconnaissance.</p>  <p><i>Customer Success Is Our Mission</i></p>	<p>Raytheon is a global technology leader that provides innovative solutions to customers in 80 nations. As one of the most admired industry leaders, we provide the most advanced technology in the world in the strategic business areas of Homeland Security, Missile Defense, Precision Engagement and Intelligence Surveillance Reconnaissance.</p>	<p>Accounting Finance</p>
Table # 47		
<p>Reznick Group</p> 	<p>Reznick Group is a national leader in the public accounting business advisory arenas. We have been providing our clients with quality service for over 30 years. Ranked among the 20 largest public accounting firms in the nation, we provide clients with solutions based on our extensive knowledge of and experience in audit, business advisory, and taxation.</p>	<p>Accounting</p>
Table # 9		
<p>Sears Holding Company</p> 	<p>Sears Holdings is the parent company of Kmart and Sears with more than 350,000 associates and \$50B in annual revenue.</p>	<p>Accounting General Business Marketing Operations Management Supply Chain Management</p>
Table # 6		

Company	Description	Majors Hired
<p>Sherwin Williams</p> 	<p>Since its founding by Henry Sherwin and Edward Williams in 1866, the Sherwin Williams Company has not only grown to be the largest producer of paints and top quality coatings in the United States, but it is among the largest producers in the world. Sherwin-Williams is recognized among Fortune Magazine's "100 Best Companies to Work For" and The Princeton Review's "Best Entry-Level Jobs."</p>	<p>General Business Marketing</p>
Table # 48		
<p>Target</p> 	<p>Target delivers today's best trends at affordable prices to guests in more than 1,600 stores in 49 states. Target is committed to providing an inclusive and friendly work environment, innovative products, great in-store and online experiences and groundbreaking community partnerships. Visit Target.com/ careers.</p>	<p>General Business Supply Chain Management Marketing Operations Management</p>
Table # 53		
<p>TEKSystems</p> 	<p>TEKSystems is the nation's largest IT staffing firm and we've been ranked #1 by IT Services Business Report! We leverage our core competencies to offer a wide array of IT services and solutions. Our headquarters are in Baltimore, Maryland, and we have more than 90 office throughout the United States, Canada, and Europe. TEKSystems is a member of Allegis Group, Inc., a family of hiring companies—the largest privately held staffing company in the world. Although we work within the staffing industry, we attend career fairs to recruit for internal positions. We are recruiting for recruiting and sales positions.</p>	<p>Accounting Finance General Business Marketing</p>
Table # 64		

Company

Description

Majors Hired

TTi

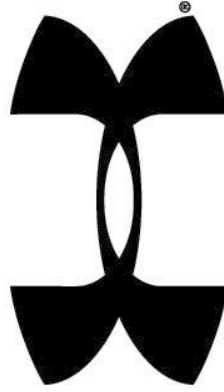


TTi is a world-class leader in quality consumer and professional products marketed to the home improvement and construction industries. An unrelenting strategic focus on powerful brands, innovative products and exceptional people drives our success. TTi's powerful brand portfolio includes Milwaukee, AEG and Ryobi power tools and accessories, Ryobi and Homelite outdoor products, and Hoover, Dirt Devil and Vax floor care appliances. Our products are distributed through major home centers and retailers, full-line tool distributors and other channels worldwide. Our culture of innovation, firm commitment to R&D and extensive customer insight ensure our leading brands and high-quality products meet the specific needs of the customers, consumers and professionals that we serve and deliver long-term value to our shareholders.

General Business
International Business
Marketing

Table # 44

Under Armour



Under Armour® (NYSE: UA) is a leading developer, marketer and distributor of branded performance apparel, footwear, and accessories. Under Armour's mission is to make all athletes better through science, passion and the relentless pursuit of innovation.

Accounting
Finance
General Business
Information Systems
Marketing
Operations Management
Supply Chain Management

Table # 60

Unilever



Unilever is among the Top 70 of the Fortune Global 500 Companies. We are also one of the world's leading suppliers of fast moving consumer goods in foods, household and personal care products. Our purpose is to meet the everyday needs of people everywhere - to anticipate the aspirations of our consumers and customers and to respond creatively and competitively with branded products and services, which raise the quality of life.

Supply Chain Management
Operations Management

Tables # 4 & 5

Company

Description

Majors Hired

UPS



UPS is a global company with one of the most recognized and admired brands in the world. UPS has become the world's largest package delivery company and a leading global provider of specialized transportation and logistics services. Everyday, UPS manages the flow of goods, funds, and information in more than 200 countries and territories worldwide.

Accounting
Finance
General Business
Information Systems
International Business
Supply Chain Management
Marketing
Operations Management

Table # 22

U.S. Department of Education



The U.S. Department of Education's Office of the Inspector General promotes the efficiency, effectiveness, and integrity of the Department's programs and operations by conducting independent and objective audits, investigations, inspections, and other activities. In accomplishing our mission, we strengthen America's federal education programs. Our work contributes to improved education quality for school children and greater value for taxpayers throughout the U.S.

Accounting
Finance

Table # 11

U.S. Postal Service



Launch your career with the United States Postal Service! We are hiring the next generation of Postal Employees who will drive our business to continued success. We are looking for college graduates who are dedicated, driven, hardworking, & intellectually curious in the fields of marketing, engineering, finance, information technology, & human resources

Accounting
Finance
General Business
Information Systems
International Business
Marketing
Operations Management
Supply Chain Management

Table # 39

Company

Description

Majors Hired

Vanguard



Vanguard is one of the world's largest investment management companies, with approximately \$1.3 trillion in U.S. assets. We provide a full array of financial products to individuals, institutions, companies, and financial professionals across the country and around the globe. We are client-owned, which allows us to consistently put our clients' needs first. We believe that a diverse workforce helps us to meet our clients' needs more effectively. We foster a team-oriented approach that also recognizes individual initiative and achievement. Our 12,000 employees receive a comprehensive, competitive, and generous benefits package. Vanguard University, our award-winning in-house training and development organization, supports professional development opportunities. Our work-life programs help employees achieve a balance between their work and personal lives. Vanguard is regularly recognized for its performance, best practices, and corporate culture. We were recently named one of Business Week's "Top 100 Best Places to Launch a Career." For a list of current opportunities, including full-time positions and summer internships, or to apply, visit https://careers.vanguard.com/vgcareers/students_overview.shtml.

Accounting
Finance
General Business
Information Systems
International Business
Marketing
Operations Management
Supply Chain Management

Table # 57

Companies by Major: Accounting, Finance, General Business

Accounting

Aldi, Inc.
 Anchin, Block & Anchin
 Aronson
 ASRC Federal Holding Co.
 BB&T
 BDO Seidman, LLP
 Beers + Cutler
 Black & Decker
 BlueWater Funding
 Cambridge Associates,
 LLC
 Capital One
 CareFirst BlueCross
 Shield
 Central Intelligence
 Agency
 CGI
 CSC
 Cigna
 Deloitte
 Enterprise Rent-a-Car
 Ernst & Young
 ExxonMobil
 FactSet Research Systems
 Freddie Mac
 Gategroup
 General Mills
 Grant Thornton

Accounting

Internal Revenue Service
 KPMG, LLP
 Legg Mason
 Lockheed Martin
 Macy's, Inc.
 Morgan Stanley
 National Security Agency
 Northrop Grumman
 Northwestern Mutual
 Financial Network
 PNC Financial Services
 Group
 PricewaterhouseCoopers
 Raffa
 Reznick Group
 TEKSystems
 Under Armour
 UPS
 U.S. Postal Service
 Vanguard

Finance

Aldi, Inc.
 ASRC Federal Holding Co.
 BB&T
 BlueWater Funding
 Cambridge Associates, LLC
 Capital One
 Central Intelligence Agency
 CGI
 CSC
 Central Intelligence Agency
 Cigna
 Deloitte
 Enterprise Rent-A-Car
 ExxonMobil
 FactSet Research Systems
 Financial Advantage Associates
 Freddie Mac
 Gategroup
 General Mills
 Internal Revenue Service
 Legg Mason
 Lockheed Martin
 Macy's, Inc.
 Morgan Stanley
 National Security Agency
 Northrop Grumman
 Northwestern Mutual
 Financial Network
 PNC Financial Services Group
 PriceWaterhouseCoopers
 TekSystems
 Under Armour
 UPS
 U.S. Postal Service
 Vanguard

General Business

Aerotek
 Aldi, Inc.
 ASRC Federal Holding
 Co.
 BB&T
 Black & Decker
 Cambridge Associates,
 LLC
 Capital One
 CareFirst BlueCross
 BlueShield
 CGI
 Cigna
 Central Intelligence
 Agency
 CSC
 Deloitte
 Department of Veterans
 Affairs
 Enterprise Rent-A-Car
 ExxonMobil
 FactSet Research Sys-
 tems
 Financial Advantage As-
 sociates
 Freddie Mac
 General Mills
 IBM

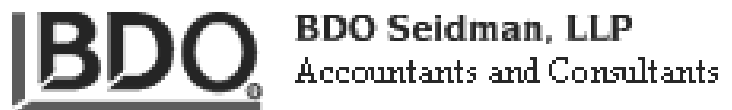
General Business

Intel Corporation
 Internal Revenue Service
 Macy's, Inc.
 Lockheed Martin
 Morgan Stanley
 Northrop Grumman
 Northwestern Mutual
 Pepsi Bottling Group
 Sherwin Williams
 Target
 TEKSystems
 TTI
 Under Armour
 UPS
 U.S. Postal Service
 Vanguard

Companies by Major: Information Systems, International Business, Supply Chain Management, Marketing and Operations Management

<u>Information Systems</u>	<u>International Business</u>	<u>Supply Chain Management</u>	<u>Marketing</u>	<u>Operations Management</u>
Aldi, Inc.	Aldi, Inc.	Aldi, Inc.	Aerotek	Aerotek
ASRC Federal Holding Co.	Cambridge Associates, LLC	Black & Decker Capital One	Aldi, Inc.	Aldi, Inc.
BB&T	Capital One	Central Intelligence Agency	Black & Decker	Black and Decker
Black and Decker	Enterprise Rent-A-Car	Cigna	BlueWater Funding	Capital One
Capital One	ExxonMobil	Deloitte	Cambridge Associate, LLC	CareFirst BlueCross BlueShield
CareFirst BlueCross	Macy's, Inc.	Enterprise Rent-a-Car	Capital One	Central Intelligence Agency
BlueShield	Morgan Stanley	Gategroup	CareFirst BlueCross	Cigna
Central Intelligence Agency	Northwestern Mutual	Intel Corporation	Blue Shield	Deloitte
CGI	Financial Network	Internal Revenue Service	Central Intelligence Agency	Department of Veterans Affairs
Cigna	PricewaterhouseCoopers	Macy's, Inc.	Agency	Enterprise Rent-a-Car
Deloitte	TTI	Lockheed Martin	Cigna	ExxonMobil
Department of Veterans Affairs	UPS	Morgan Stanley	Deloitte	Freddie Mac
Enterprise Rent-a-Car	U.S. Postal Service	Northrop Grumman	Enterprise Rent-A-Car	Giant
Ernst & Young	Vanguard	Pepsi Bottling Group	ExxonMobil	Internal Revenue Service
FactSet Research Systems		Target	Financial Advantage	KPMG
Freddie Mac		Under Armour	Associates	Lockheed Martin
Grant Thornton		Unilever	Freddie Mac	Macy's, Inc.
Intel Corporation		UPS	General Mills	Morgan Stanley
Internal Revenue Service		U.S. Postal Service	Intel Corporation	Northrop Grumman
KPMG, LLP		Vanguard	Internal Revenue Service	Pepsi Bottling Group
Legg Mason			Johnson & Johnson	PricewaterhouseCoopers
Macy's, Inc.			Legg Mason	Target
Morgan Stanley			Macy's, Inc.	Under Armour
PNC Financial Services Group			Morgan Stanley	Unilever
PriceWaterhouseCoopers			National Security Agency	UPS
Under Armour			Northwestern Mutual	U.S. Postal Service
UPS			Financial Group	Vanguard
U.S. Postal Service			Pepsi Bottling Group	
Vanguard			Sherwin Williams	
			Target	
			TEKSystems	
			TTI	
			Under Armour	
			UPS	
			U.S. Postal Service	
			Vanguard	

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